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The Soul-Winner

or,

How to Lead Sinners to the Saviour

By C. H. Spurgeon

"The salvation of one soul is worth More than the framing of a Magna Charta of a thousand worlds."—*Keble*

PREFATORY NOTE

HIS volume is issued in accordance with a plan formed by MR. SPURGEON; indeed, he had already prepared for the press the greater part of the material here published, and the rest of his manuscripts have been inserted after only slight revision. It was his intention to deliver to the students of the Pastors' College a short course of Lectures upon what he termed "that most royal employment"—SOUL-WINNING,—and, having completed the series, he purposed to collect his previous utterances to other audiences upon the same theme, and to publish the whole for the guidance of all who desired to become soul-winners, and with the hope also of inducing many more professing Christians to engage in this truly blessed service for the Saviour. For more than forty years, MR. SPURGEON was, by his preaching and writing, one of the greatest soul-winners; and by his printed words he still continues to be the means of the conversion of many all over the world. It is believed, therefore, that thousands will rejoice to read what he spoke and wrote concerning what he called "the chief business of the Christian minister."

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(NOTE: The five sermons that follow were not part of Spurgeon's original lecture series. They were Sunday messages, excerpted from Spurgeon's published sermons and added by Spurgeon's publishers, Passmore & Alabaster, to the 1903 edition of *The Soul Winner*.)

[The Soul-Winner's Life and Work](#)

"The fruit of the righteous is a tree of life; and he that winneth souls is wise."—Prov. 11:30

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"He that winneth souls is wise."—Prov. 11:30

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"I am made all things to all men, that I might by all means save some."—1 Cor. 9:22

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"And He saith unto them, Follow Me, and I will make you fishers of men."—Matt. 4:19

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"Brethren, if any of you do err from the truth, and one convert him; let him know, that he which converteth the sinner from the error of his way shall save a soul from death, and shall hide a multitude of sins."—James 5:19-20.

What Is It to Win a Soul?

MY PURPOSE, dear brethren, if God shall enable me, to give you a short course of lectures under the general head of "THE SOUL-WINNER." Soulwinning is the chief business of the Christian minister; indeed, it should be the main pursuit of every true believer. We should each say with Simon Peter, "I go a fishing," and with Paul our aim should be, "That I might by all means save some."

This may be instructively answered by describing what it is not. We do not regard it to be soul-winning to steal members out of churches already established, and train them to utter our peculiar Shibboleth: we aim rather at bringing souls to Christ than at making converts to our synagogue. There are sheep-stealers abroad, concerning whom I will say nothing except that they are not "*brethren*", or, at least, they do not act in a brotherly fashion. To their own Master they must stand or fall. We count it utter meanness to build up our own house with the ruins of our neighbours' mansions; we infinitely prefer to quarry for ourselves. I hope we all sympathize in the largehearted spirit of Dr. Chalmers, who, when it was said that such and such an effort would not be beneficial to the special interests of the Free Church of Scotland, although it might promote the general religion of the land, said, "What is the Free Church compared with the Christian good of the people of Scotland?" What, indeed, is any church, or what are all the churches put together, as mere organizations, if they stand in conflict with the moral and spiritual advantage of the nation, or if they impede the kingdom of Christ? It is because God blesses men through the churches that we desire to see them prosper, and not merely for the sake of the churches themselves. There is such a thing as selfishness in our eagerness for the aggrandisement of our own party; and from this evil spirit may grace deliver us! The increase of the kingdom is more to be desired than the growth of a clan. We would do a great deal to make a Paedobaptist brother into a Baptist, for we value our Lord's ordinances; we would labour earnestly to raise a believer in salvation by free-will into a believer in salvation by grace, for we long to see all religious teaching built upon the solid rock of truth, and not upon the sand of imagination; but, at the same time, our grand object is not the revision of opinions, but the regeneration of natures. We would bring men to *Christ* and not to our own peculiar views of Christianity. Our first care must be that the sheep should be gathered to the great Shepherd; there will be time enough afterwards to secure them for our various folds. To make proselytes, is a suitable labour for Pharisees: to beget men unto God, is the honourable aim of ministers of Christ.

But, still, all hurry to get members into the church is most mischievous, both to the church and to the supposed converts. I remember very well several young men, who were of good moral character, and religiously hopeful; but instead of searching their hearts, and aiming at their real conversion, the pastor never gave them any rest till he had persuaded them to make a profession. He thought that they would be under more bonds to holy things if they professed religion, and he felt quite safe in pressing them, for "they were so hopeful." He imagined that to discourage them by vigilant examination might drive them away, and so, to secure them, he made them hypocrites. These young men are, at the present time, much further off from the Church of God than they would have been if they had been affronted by being kept in their proper places, and warned that they were not converted to God. It is a serious injury to a person to receive him into the number of the faithful unless there is good reason to

believe that he is really regenerate. I am sure it is so, for I speak after careful observation. Some of the most glaring sinners known to me were once members of a church; and were, as I believe, led to make a profession by undue pressure, well-meant but ill-judged. Do not, therefore, consider that soul-winning is or can be secured by the multiplication of baptisms, and the swelling of the size of your church. What mean these despatches from the battle-field? "Last night, fourteen souls were under conviction, fifteen were justified, and eight received full sanctification." I am weary of this public bragging, this counting of unhatched chickens, this exhibition of doubtful spoils. Lay aside such numberings of the people, such idle pretence of certifying in half a minute that which will need the testing of a lifetime. Hope for the best, but in your highest excitements be reasonable. Enquiry-rooms are all very well; but if they lead to idle boastings, they will grieve the Holy Spirit, and work abounding evil.

Do not aim at sensation and "effect." Flowing tears and streaming eyes, sobs and outcries, crowded after-meetings and all kinds of confusions may occur, and may be borne with as concomitants of genuine feeling; but pray do not plan their production.

What is the real winning of a soul for God? So far as this is done by instrumentality, what are the processes by which a soul is led to God and to salvation? I take it that one of its main operations consists *in instructing a man that he may know the truth of God*. Instruction by the gospel is the commencement of all real work upon men's minds. "Go ye therefore, and teach all nations, baptizing them in the name of the Father, and of the Son, and of the Holy Ghost: teaching them to observe all things whatsoever I have commanded you: and, lo, I am with you always, even unto the end of the world." Teaching begins the work, and crowns it, too.

And, do not believe, dear friends, that when you go into revival meetings, or special evangelistic services, you are to leave out the doctrines of the gospel; for you ought then to proclaim the doctrines of grace rather more than less. Teach gospel doctrines clearly, affectionately, simply, and plainly, and especially those truths which have a present and practical bearing upon man's condition and God's grace. Some enthusiasts would seem to have imbibed the notion that, as soon as a minister addresses the unconverted, he should deliberately contradict his usual doctrinal discourses, because it is supposed that there will be no conversions if he preaches the whole counsel of God. It just comes to this, brethren, it is supposed that we are to conceal truth, and utter a half-falsehood, in order to save souls. We are to speak the truth to God's people because they will not hear anything else; but we are to wheedle sinners into faith by exaggerating one part of truth, and hiding the rest until a more convenient season. This is a strange theory, and yet many endorse it. According to them, we may preach the redemption of a chosen number to God's people, but universal redemption must be our doctrine when we speak with the outside world; we are to tell believers that salvation is all of grace, but sinners are to be spoken with as if they were to save themselves; we are to inform Christians that God the Holy Spirit alone can convert, but when we talk with the unsaved, the Holy Ghost is scarcely to be named. We have not so learned Christ. Thus others have done; let them be our beacons, and not our examples. He who sent us to win souls neither permits us to invent false-hoods, nor to suppress truth. His work can be done without such suspicious methods.

To try to win a soul for Christ by keeping that soul in ignorance of any truth, is contrary to the mind of the Spirit; and to endeavour to save men by mere claptrap, or excitement, or oratorical display, is as foolish as to hope to hold an angel with bird-lime, or lure a star with music. The best attraction is the gospel in its purity. The

weapon with which the Lord conquers men is the truth as it is in Jesus. The gospel will be found equal to every emergency; an arrow which can pierce the hardest heart, a balm which will heal the deadliest wound. Preach it, and preach nothing else. Rely implicitly upon the old, old gospel. You need no other nets when you fish for men; those your Master has given you are strong enough for the great fishes, and have meshes fine enough to hold the little ones. Spread these nets and no others, and you need not fear the fulfilment of His Word, "I will make you fishers of men."

A sinner has a heart as well as a head; a sinner has emotions as well as thoughts; and we must appeal to both. A sinner will never be converted until his emotions are stirred. Unless he feels sorrow for sin, and unless he has some measure of joy in the reception of the Word, you cannot have much hope of him. The Truth must soak into the soul, and dye it with its own colour. The Word must be like a strong wind sweeping through the whole heart, and swaying the whole man, even as a field of ripening corn waves in the summer breeze. Religion without emotion is religion without life.

If our hearers will weep over their sins, and after Jesus, let their tears flow in rivers; but if the object of their sorrow is merely natural, and not at all spiritual, what good is done by setting them weeping? There might be some virtue in making people joyful, for there is sorrow enough in the world, and the more we can promote cheerfulness, the better; but what is the use of creating needless misery? What right have you to go through the world pricking everybody with your lancet just to show your skill in surgery? A true physician only makes incisions in order to effect cures, and a wise minister only excites painful emotions in men's minds with the distinct object of blessing their souls. You and I must continue to drive at men's hearts till they are broken; and then we must keep on preaching Christ crucified till their hearts are bound up; and when this is accomplished, we must continue to proclaim the gospel till their whole nature is brought into subjection to the gospel of Christ. Even in these preliminaries you will be made to feel the need of the Holy Ghost to work with you, and by you; but this need will be still more evident when we advance a step further, and speak of the new birth itself in which the Holy Spirit works in a style and manner most divine.

Regeneration, or the new birth, works a change in the whole nature of man, and, so far as we can judge, its essence lies in the implantation and creation of a new principle within the man. The Holy Ghost creates in us a new, heavenly, and immortal nature, which is known in Scripture as "the spirit", by way of distinction from the soul. Our theory of regeneration is that man in his fallen nature consists only of body and soul, and that when he is regenerated there is created in him a new and higher nature—"the spirit"—which is a spark from the everlasting fire of God's life and love; this falls into the heart, and abides there, and makes its receiver a partaker of the divine nature." Thenceforward, the man consists of three parts, body, soul, and spirit, and the spirit is the reigning power of the three. You will all remember that memorable chapter upon the resurrection, I Corinthians xv., where the distinction is well brought out in the original, and may even be perceived in our version. The passage rendered, "It is sown a natural body," etc., might be read, "It is sown a soulish body; it is raised a spiritual body. There is a soulish body, and there is a spiritual body. And so it is written, The first man Adam was made a living *soul*; the last Adam was made a quickening *spirit*. Howbeit, that was not first which is spiritual, but that which is soulish; and afterward that which is spiritual." We are first in the natural or soulish stage of being, like the first Adam, and then in regeneration we enter into a new condition, and we become possessors of the life-giving "spirit." Without this spirit, no man can see or enter the kingdom of heaven. It must therefore be our intense desire

that the Holy Spirit should visit our hearers, and create them anew,—that He would come down upon these dry bones, and breathe eternal life into the dead in sin. Till this is done, they can never receive the truth, "for the natural man receiveth not the things of the Spirit of God: for they are foolishness unto him: neither can he know them, because they are spiritually discerned." "The carnal mind is enmity against God: for it is not subject to the law of God, neither indeed can be." A new and heavenly mind must be created by omnipotence, or the man must abide in death. You see, then, that we have before us a mighty work, for which we are of ourselves totally incapable. No minister living can save a soul; nor can all of us together, nor all the saints on earth or in heaven, work regeneration in a single person. The whole business on our part is the height of absurdity unless we regard ourselves as used by the Holy Ghost, and filled with His power. On the other hand, the marvels of regeneration which attend our ministry are the best seals and witnesses of our commission. Whereas the apostles could appeal to the miracles of Christ, and to those which they wrought in His name, we appeal to the miracles of the Holy Ghost, which are as divine and as real as those of our Lord Himself. These miracles are the creation of a new life in the human bosom, and the total change of the whole being of those upon whom the Spirit descends.

Equally certain is it that true conversion may be known by the exhibition of *a simple faith in Jesus Christ*. You need not that I speak unto you of that, for you yourselves are fully persuaded of it. The production of faith is the very centre of the target at which you aim. The proof to you that you have won the man's soul for Jesus is never before you till he has done with himself and his own merits, and has closed in with Christ. Great care must be taken that this faith is exercised upon Christ for a complete salvation, and not for a part of it. Numbers of persons think that the Lord Jesus is available for the pardon of past sin, but they cannot trust Him for their preservation in the future. They trust for years past, but not for years to come; whereas no such sub-division of salvation is ever spoken of in Scripture as the work of Christ. Either He bore all our sins, or none; and He either saves us once for all, or not at all. His death can never be repeated, and it must have made expiation for the future sin of believers, or they are lost, since no further atonement can be supposed, and future sin is certain to be committed. Blessed be His name, "by Him all that believe are justified from all things." Salvation by grace is eternal salvation. Sinners must commit their souls to the keeping of Christ to all eternity; how else are they saved men? Alas! according to the teaching of some, believers are only saved in part, and for the rest must depend upon their future endeavours. Is this the gospel? I trow not. Genuine faith trusts a whole Christ for the whole of salvation. Is it any wonder that many converts fall away, when, in fact, they were never taught to exercise faith in Jesus for eternal salvation, but only for temporary conversion? A faulty exhibition of Christ begets a faulty faith; and when this pines away in its own imbecility, who is to blame for it? According to their faith so is it unto them: the preacher and possessor of a partial faith must unitedly bear the blame of the failure when their poor mutilated trust comes to a break-down. I would the more earnestly insist upon this because a semi-legal way of believing is so common. We must urge the trembling sinner to trust wholly and alone upon the Lord Jesus for ever, or we shall have him inferring that he is to begin in the Spirit and be made perfect by the flesh: he will surely walk by faith as to the past, and then by works as to the future, and this will be fatal. True faith in Jesus receives *eternal* life, and sees perfect salvation in Him, whose one sacrifice hath sanctified the people of God once for all. The sense of being saved, completely saved in Christ Jesus, is not, as some suppose, the source of carnal security and the enemy of holy zeal, but the very reverse. Delivered from the fear which makes the salvation of

self a more immediate object than salvation *from* self; and inspired by holy gratitude to his Redeemer, the regenerated man becomes capable of virtue, and is filled with an enthusiasm for God's glory. While trembling under a sense of insecurity, a man gives his chief thought to his own interests; but planted firmly on the Rock of ages, he has time and heart to utter the new song which the Lord has put into his mouth, and then is his moral salvation complete, for self is no longer the lord of his being. Rest not content till you see clear evidence in your converts of a simple, sincere, and decided faith in the Lord Jesus.

Another proof of the conquest of a soul for Christ will be found in a *real change of life*. If the man does not live differently from what he did before, both at home and abroad, his repentance needs to be repented of; and his conversion is a fiction. Not only action and language, but spirit and temper must be changed. "But," says someone, "grace is often grafted on a crab-stock." I know it is; but what is the fruit of the grafting? The fruit will be like the graft, and not after the nature of the original stem. "But," says another, "I have an awful temper, and all of a sudden it overcomes me. My anger is soon over, and I feel very penitent. Though I cannot control myself; I am quite sure I am a Christian." Not so fast, my friend, or I may answer that I am quite as sure the other way. What is the use of your soon cooling if in two or three moments you scald all around you? If a man stabs me in a fury, it will not heal my wound to see him grieving over his madness. Hasty temper must be conquered, and the whole man must be renewed, or conversion will be questionable. We are not to hold up a modified holiness before our people, and say, You will be all right if you reach that standard. The Scripture says, "He that committeth sin is of the devil." Abiding under the power of any known sin is a mark of our being the servants of sin, for "his servants ye are to whom ye obey." Idle are the boasts of a man who harbours within himself the love of any transgression. He may feel what he likes, and believe what he likes, he is still in the gall of bitterness and the bonds of iniquity while a single sin rules his heart and life. True regeneration implants a hatred of all evil; and where one sin is delighted in, the evidence is fatal to a sound hope. A man need not take a dozen poisons to destroy his life, one is quite sufficient.

In our converts we must also see *true prayer*, which is the vital breath of godliness. If there is no prayer, you may be quite sure the soul is dead. We are not to urge men to pray as though it were the great gospel duty, and the one prescribed way of salvation; for our chief message is, "Believe on the Lord Jesus Christ." It is easy to put prayer into its wrong place, and make it out to be a kind of work by which men are to live; but this you will, I trust, most carefully avoid. Faith is the great gospel grace; but still we cannot forget that true faith always prays, and when a man professes faith in the Lord Jesus, and yet does not cry to the Lord daily, we dare not believe in his faith or his conversion. The Holy Ghost's evidence by which He convinced Ananias of Paul's conversion was not, "Behold, he talks loudly of his joys and feelings," but, "Behold, he prayeth," and that prayer was earnest, heart-broken confession and supplication. Oh, to see this sure evidence in all who profess to be our converts! If the professed convert distinctly and deliberately declares that he knows his Lord's will but does not mean to attend to it, you are not to pamper his presumption, but it is your duty to assure him that he is not saved. Has not the Lord said, "He that taketh not up his cross, and cometh after Me, cannot be My disciple"? Mistakes as to what the Lord's will may be are to be tenderly corrected, but anything like wilful disobedience is fatal; to tolerate it would be treason to Him that sent us. Jesus must be received as King as well as Priest; and where there is any hesitancy about this, the foundation of godliness is not yet laid.

"Faith must obey her Maker's will
As well as trust His grace
A pardoning God is jealous still
For His own holiness."

Now, in the course of our ministry, we shall meet with many failures in this matter of soul-winning. There are many birds that I have thought I had caught; I have even managed to put salt on their tails, but they have gone flying off after all. I remember one man, whom I will call *Tom Careless*. He was the terror of the village in which he lived. There were many incendiary fires in the region, and most people attributed them to him. Sometimes, he would be drunk for two or three weeks at a spell, and then he raved and raged like a madman. That man came to hear me; I recollect the sensation that went through the little chapel when he came in. He sat there, and fell in love with me; I think that was the only conversion that he experienced, but he professed to be converted. He had, apparently, been the subject of genuine repentance, and he became outwardly quite a changed character, gave up his drinking and swearing, and was in many respects an exemplary individual. I remember seeing him tugging a barge, with perhaps a hundred people on board, whom he was drawing up to a place where I was going to preach; and he was glorying in the work, and singing as gladly and happily as any one of them. If anybody spoke a word against the Lord or His servant, he did not hesitate a moment, but knocked him over. Before I left the district, I was afraid that there was no real work of grace in him; he was a wild Red Indian sort of a man. I have heard of him taking a bird, plucking it, and eating it raw in the field. This is not the act of a Christian man, it is not one of the things that are comely, and of good repute. After I left the neighbourhood, I asked after him, and I could hear nothing good of him; the spirit that kept him outwardly right was gone, and he became worse than he was before, if that was possible; certainly, he was no better, he was unreachable by any agency. That work of mine did not stand the fire; it would not bear even ordinary temptation, you see, after the person who had influence over the man was gone away. When you move from the village or town where you have been preaching, it is very likely that some, who did run well, will go back. They have an affection for you, and your words have a kind of mesmeric influence over them; and when you are gone, the dog will return to his vomit, and the sow that was washed to her wallowing in the mire. Do not be in a hurry to count these supposed converts; do not take them into the church too soon; do not be too proud of their enthusiasm if it is not accompanied with some degree of softening, and tenderness, to show that the Holy Spirit has really been at work within them.

I have known several like a young man whom I will call *Charlie Clever*, uncommonly clever fellows at anything and everything, very clever at counterfeiting religion when they took up with it. They prayed very fluently; they tried to preach, and did it very well; whatever they did, they did it off-hand, it was as easy to them as kissing their hand. Do not be in a hurry to take such people into the church; they have known no humiliation on account of sin, no brokenness of heart, no sense of divine grace. They cry, "All serene!" and away they go; but you will find that they will never repay you for your labour and trouble. They will be able to use the language of God's people as well as the best of His saints, they will even talk of their doubts and fears, and they will get up a deep experience in five minutes. They are a little too clever, and they are calculated to do much mischief when they get into the church; so keep them out if you possibly can.

"I remember one who was very saintly in his talk, I will call him *John Fairspeech*. Oh! how cunningly he could act the hypocrite, getting among our young men, and leading them into all manner of sin and iniquity, and yet he would call and see me, and have half-an-hour's spiritual conversation! An abominable wretch, who was living in open sin at the very time that he was seeking to come to the Lord's table, and joining our societies, and anxious to be a leading man in every good work. Keep your weather eye open, brethren! They will come to you with money in their hands, like Peter's fish with the silver in its mouth; and they will be so helpful in the work! They speak so softly, and they are such perfect gentlemen! Yes, I believe Judas was a man exactly of that kind, very clever at deceiving those around him. We must mind that we do not get any of these into the church if we can anyhow keep them out. You may say to yourself; at the close of a service, "Here is a splendid haul of fish!" Wait a bit. Remember our Saviour's words, "The kingdom of heaven is like unto a net, that was cast into the sea, and gathered of every kind; which, when it was full, they drew to shore, and sat down, and gathered the good into vessels, but cast the bad away." Do not number your fishes before they are broiled; nor count your converts before you have tested and tried them. This process may make your work somewhat slow; but then, brethren, it will be sure. Do your work steadily and well, so that those who come after you may not have to say that it was far more trouble to them to clear the church of those who ought never to have been admitted than it was to you to admit them. If God enables you to build three thousand bricks into His spiritual temple in one day, you may do it; but Peter has been the only bricklayer who has accomplished that feat up to the present. Do not go and paint the wooden wall as if it were solid stone; but let all your building be real, substantial, and true, for only this kind of work is worth the doing. Let all your building for God be like that of the apostle Paul, "According to the grace of God which is given unto me, as a wise master builder, I have laid the foundation, and another buildeth thereon. But let every man take heed how he buildeth thereupon. For other foundation can no man lay than that is laid, which is Jesus Christ. Now if any man build upon this foundation gold, silver, precious stones, wood, hay, stubble; every man's work shall be made manifest: for the day shall declare it, because it shall be revealed by fire; and the fire shall try every man's work of what sort it is. If any man's work abide which he hath built thereupon, he shall receive a reward. If any man's work shall be burned, he shall suffer loss but he himself shall be saved; yet so as by fire."

Qualifications for Soul-Winning— Godward

OUR main business, brethren, is to win souls. Like the shoeing-smiths, we need to know a great many things; but, just as the smith *must* know about horses, and how to make shoes for them, so we *must* know about souls, and how to win them for God. The part of the subject on which I shall speak to you this afternoon is—

QUALIFICATIONS FOR SOUL-WINNING

Keeping myself to one set of those qualifications, namely, the GODWARD ones, and I shall try to treat the subject in somewhat of a common-sense style, asking you to judge for yourselves what those qualifications would be which God would naturally look for in His servants, what qualifications He would be likely to approve, and most likely to use. You must know that every workman, if he be wise, uses a tool that is likely to accomplish the purpose he has in view. There are some artists who have never been able to play except upon their own violin, nor to paint except with their own favourite brush and palette; and certainly, the great God, the mightiest of all the workers, in His great artistic work of soul-winning, loves to have His own special tools. In the old creation, He used none but His own instruments, "He spake, and it was done;" and in the new creation, the efficient agent is still His powerful Word. He speaks through the ministry of His servants, and therefore they must be fit trumpets for Him to speak through, fit instruments for Him to use for conveying His Word to the ears and hearts of men. Judge ye, then, my brethren, whether God will use you; imagine yourselves in His place, and think what kind of men those would be whom you would be most likely to use if you were in the position of the Most High God.

Dear brethren, I do beg you to attach the highest importance to your own personal holiness. Do live unto God. If you do not, your Lord will not be with you; He will say of you as He said of the false prophets of old, "I sent them not, nor commanded them: therefore they shall not profit this people at all, saith the Lord." You may preach very fine sermons, but if you are not yourselves holy, there will be no souls saved. The probability is that you will not come to the conclusion that your want of holiness is the reason for your non-success; you will blame the people, you will blame the age in which you live, you will blame anything except yourself; but there will be the root of the whole mischief. Do I not myself know men of considerable ability and industry, who go on year after year without any increase in their churches? The reason is, that they are not living before God as they ought to live. Sometimes, the evil is in the family of the minister; his sons and daughters are rebels against God, bad language is allowed even amongst his own children, and his reproofs are simply like Eli's mild question to his wicked sons, "Why do ye such things?" Sometimes, the minister is worldly, greedy after gain, neglectful of his work. That is not according to God's mind, and He will not bless such a man. When I listened to Mr. George Müller, as he was preaching at Mentone, it was just such an address as might be given to a Sunday-school by an ordinary teacher, yet I never heard a sermon that did me more good, and more richly profited my soul. It was George Müller in it that made it so useful. There was no George Müller in it in one sense; for he preached not himself but

Christ Jesus the Lord; he was only there in his personality as a witness to the truth, but he bore that witness in such a manner that you could not help saying, "That man not only preaches what he believes, but also what he lives." In every word he uttered, his glorious life of faith seemed to fall upon both ear and heart. I was delighted to sit and listen to him; yet, as for novelty or strength of thought, there was not a trace of it in the whole discourse. Holiness was the preacher's force; and you may depend upon it that, if God is to bless us, our strength must lie in the same direction.

You will all confess that, if a man is to be used as a winner of souls, he must have *spiritual life to a high degree*. You see, brethren, our work is, under God, to communicate life to others. It would be well to imitate Elisha when he stretched himself upon the dead child, and brought him back to life. The prophet's staff was not sufficient, because it had no life in it: the life must be communicated by a living instrument, and the man who is to communicate the life must have a great deal of it himself. You remember the words of Christ, "He that believeth on Me, as the Scripture hath said, out of his belly shall flow rivers of living water," that is, the Holy Spirit, when He dwells within a living child of God, afterwards rises out of the very midst of him as a fountain or a river, so that others may come and participate in the Spirit's gracious influences. I do not think there is one of you who would wish to be a dead minister. God will not use dead tools for working living miracles; He must have living men, and men that are all alive. There are many who are alive, but they are not altogether alive. I remember once seeing a painting of the resurrection, which was one of the queerest pictures I ever saw. The artist had attempted to depict the moment when the work was only half done: there were some who were alive down as far as their waists, some had one arm alive, some had part of their heads alive. The thing is quite possible in our day. There are some men who are only about half alive; they have a living jaw, but not a living heart; others have a living heart, but not a living brain; others have a living eye, they can see things pretty plainly, but their hearts are not alive, they can give good descriptions of what they see, but there is no warmth of love in them. There are some ministers who are one half angel, and the other half—well, let us say, maggots. It is an awful contrast; but there are many instances of it. Are there any such here? They preach well, and you say, as you listen to one of them, "That is a good man." You feel that he is a good man; you hear that he is going to such-and-such a person's house to supper, and you think that you will go in to supper there, too, that you may hear what gracious words will fall from his lips; and as you watch, out they come—maggots! It was an angel in the pulpit; now come the worms! It is so often, but it ought never to be so; if we want to be true witnesses for God, we must be all angel and no worms. God deliver us from this state of semi-death! May we be all alive from the crown of our head to the sole of our foot! I know some such ministers; you cannot come into contact with them without feeling the power of the spiritual life which is in them. It is not merely while they are talking upon religious topics, but even in the commonplace things of the world, you are conscious that there is something about the men which tells you that they are all alive unto God. Such men will be used by God for the quickening of others.

Humility is not having a mean opinion of yourself. If a man has a low opinion of himself; it is very possible that he is correct in his estimate. I have known some people, whose opinion of themselves, according to what they have said, was very low indeed. They thought so little of their own powers that they never ventured to try to do any good; they said they had no self-reliance. I have known some so wonderfully humble that they have always liked to pick an easy place for themselves; they were too humble to do anything that would bring any blame upon them: they called it humility, but I thought "sinful love of ease" would have been a better name for their

conduct. True humility will lead you to think rightly about yourselves, to think the truth about yourselves.

Some men, who have not had humility, have been sent adrift from the ministry, for the Lord will not use those who will not ascribe the honour entirely to Himself. Humility is one of the chief qualifications for usefulness; many have passed away from the roll of useful men because they have been lifted up with pride, and so have fallen into the snare of the devil. Perhaps you feel that, as you are only poor students, there is no fear of your falling into this sin; but it is quite possible that with some of you there is all the more danger, for this very reason, if God should bless you, and put you in a prominent position. A man who is brought up in a good circle of society all his life, does not feel the change so much when he reaches a position which to others would be a great elevation. I always feel that, in the case of certain men whom I could name, a great mistake was made. As soon as they were converted, they were taken right out of their former associations, and put before the public as popular preachers. It was a great pity that many made little kings of them, and so prepared the way for their fall, for they could not bear the sudden change. It would have been a good thing for them if everybody had pitched into them, and abused them, for ten or twenty years; for it would have probably saved them from much after-misery. I am always very grateful for the rough treatment I received in my earlier days from all sorts of people. The moment I ever did any good thing at all, they were at me like a pack of hounds. I had not time to sit down and boast what I had done, for they were raving and roaring at me continually. If I had been picked up all of a sudden, and placed where I am now, the probability is that I should have gone down again just as quickly. When you go out of the College, it will be well for you if you are treated as I was. If you have great success, it will turn your head if God does not permit you to be afflicted in some way or other. If you are ever tempted to say, "Is not this great Babylon, that I have built?" just remember Nebuchadnezzar, when he was "driven from men, and did eat grass as oxen, and his body was wet with the dew of heaven, till his hairs were grown like eagles' feathers, and his nails like birds' claws." God has many ways of fetching proud Nebuchadnezzars down, and He can very easily humble you, too, if you are ever lifted up with conceit. This point of the need of deep humility in a soul-winner does not need any proof; everyone can see, with half an eye, that God is not likely to bless any man much unless he is truly humble.

You must have faith, brethren, about your call to the ministry; you must believe without question that you are really chosen of God to be ministers of the gospel of Christ. If you firmly believe that God has called you to preach the gospel, you will preach it with courage and confidence; and you will feel that you are going to your work because you have a right to do it. If you have an idea that possibly you are nothing but an interloper, you will do nothing of any account; you will be only a poor, limping, diffident, half-apologetic preacher, for whose message no one will care. You had better not begin to preach until you are quite sure that God has called you to the work. A man once wrote to ask me whether he should preach or not. When I do not know what reply to send to anyone, I always try to give as wise an answer as I possibly can. Accordingly, I wrote to this man, "Dear Friend,—If the Lord has opened your mouth, the devil cannot shut it; but if the devil has opened it, may the Lord shut it up!" Six months afterwards, I met the man, and he thanked me for my letter, which, he said, greatly encouraged him to go on preaching. I said, "How was that?" He replied, "You said, 'If the Lord has opened your mouth, the devil cannot shut it.'" I said, "Yes, I did so; but I also put the other side of the question." "Oh!" said he, at once, "that part did not relate to me." We can always have oracles to suit our own ideas if we know how to interpret them. If you have genuine faith in your call to the

ministry, you will be ready, with Luther, to preach the gospel even while standing within the jaws of the leviathan, between his great teeth.

You must also believe in the power of that message to save people. You may have heard the story of one of our first students, who came to me, and said, "I have been preaching now for some months, and I do not think I have had a single conversion." I said to him, "And do you expect that the Lord is going to bless you and save souls every time you open your mouth?" "No, sir," he replied. "Well, then," I said, "that is why you do not get souls saved. If you had believed, the Lord would have given the blessing." I had caught him very nicely; but many others would have answered me in just the same way as he did. They tremblingly believe that it is possible, by some strange mysterious method, that once in a hundred sermons God might win a quarter of a soul. They have hardly enough faith to keep them standing upright in their boots; how can they expect God to bless them? I like to go to the pulpit feeling, "This is God's Word that I am going to deliver in His name; it cannot return to Him void; I have asked His blessing upon it, and He is bound to give it, and His purposes will be answered, whether my message is a savour of life unto life, or of death unto death to those who hear it."

That is the essential point, you must believe in God and in His gospel if you are to be a winner of souls; some other things may be omitted, but this matter of faith must never be. It is true that God does not always measure His mercy by our unbelief, for He has to think of other people as well as of us; but, looking at the matter in a common-sense way, it does seem that the most likely instrument to do the Lord's work is the man who expects that God will use him, and who goes forth to labour in the strength of that conviction. When success comes, he is not surprised, for he was looking for it. He sowed living seed, and he expected to reap a harvest from it; he cast his bread upon the waters, and he means to search and watch till he finds it again.

You may depend upon it that you may make men understand the truth if you really want to do so; but if you are not in earnest, it is not likely that they will be. If a man were to knock at my door in the middle of the night, and when I put my head out of the window to see what was the matter, he should say, in a very quiet, unconcerned way, "There is a fire at the back part of your house," I should have very little thought of any fire, and should feel inclined to empty a jug of water over him. If I am walking along, and a man comes up to me, and says, in a cheerful tone of voice, "Good afternoon, sir, do you know that I am starving? I have not tasted food for ever so long, indeed, I have not;" I should reply, "My good fellow, you seem to take it very easy; I do not believe you want for much, or you would not be so unconcerned about it." Some men seem to preach in this fashion:—"My dear friends, this is Sunday, so here I am; I have been spending my time in my study all the week, and now I hope you will listen to what I have to say to you. I do not know that there is anything in it that particularly concerns you, it might have some connection with the man in the moon; but I understand that some of you are in danger of going to a certain place which I do not wish to mention, only I hear that it is not a nice place for even a temporary residence. I have especially to preach to you that Jesus Christ did something or other, which, in some way or other, has something to do with salvation, and if you mind what you do"—and so on—"it is possible that you will"—and so on, and so on. That is, in a nutshell, the full report of many a discourse. There is nothing in that kind of talk that can do anybody any good; and after the man has kept on in that style for three-quarters of an hour, he closes by saying, "Now it is time to go home," and he hopes that the deacons will give him a couple of guineas for his services. Now, brethren, that sort of thing will not do. We did not come into the world to waste our own time, and other people's, in that fashion.

Another qualification that is essential to soul-winning is *great simplicity of heart*. I do not know whether I can thoroughly explain what I mean by that, but I will try to make it clear by contrasting it with something else. You know some men who are too wise to be just simple believers; they know such a lot that they do not believe anything that is plain and simple. Their souls have been fed so daintily that they cannot live on anything but Chinese birds'-nest, and such luxuries. There is no milk that ever came fresh from a cow that is good enough for them, they are far too superfine to drink such a beverage as that. Everything they have must be incomparable. Now God does not bless these exquisite celestial dandies, these spiritual aristocrats. No, no; as soon as you see them, you feel ready to say, "They may do well enough as Lord So-and-so's servants, but they are not the men to do God's work. He is not likely to employ such grand gentlemen as they are." When they select a text, they never explain its true meaning; but they go round about to find out something that the Holy Ghost never intended to convey by it, and when they get hold of one of their precious "new thoughts"—oh, dear! what a fuss they make over it! Here is a man who has found a stale herring! What a treat! It is so odoriferous! Now we shall hear of this stale herring for the next six months, when somebody else will find another one. What a shout they set up! "Glory! Glory! Glory! Here is a new thought!" A new book comes out about it, and all these great men go sniffing round it to prove what deep thinkers and what wonderful men they are. God does not bless that kind of wisdom.

I like to see men, like some before me here, to whom I have said, "Here you are, earning a good salary, and likely to rise to a position of influence in the world; if you give up your business, and come into the College, you will very likely be a poor Baptist minister all your life;" and they have looked up, and said, "I had sooner starve and win souls than spend my life in any other calling." Most of you are that kind of men, I believe you all are. There must never be an eye to the glory of God *and* the fat sheep; it must never be God's glory *and* your own honour and esteem among men. It will not do; no, not even if you preach to please God *and* Jemima it must be God's glory alone, nothing less and nothing else, not even Jemima. As the limpet to the rock, so is she to the minister; but it will not do for him even to think of pleasing her. With true simplicity of heart, he must seek to please God, whether men and women are pleased or not.

If you yield yourself thus unreservedly to the mind and will of God, by-and-by, when you get out into the ministry, you will sometimes be impelled to use a strange expression or to offer an odd prayer, which at the time may have a queer look even to yourself; but it will be all explained to you afterwards, when someone comes to tell you that he never understood the truth until you put it that day in such an unusual way. You will be more likely to feel this influence if you are thoroughly prepared by study and prayer for your work in the pulpit, and I urge you always to make all due preparation, and even to write out in full what you think you ought to say; but not to go and deliver it *memoriter*, like a poll parrot repeating what it has been taught, for if you do that, you will certainly not be leaving yourself to the guidance of the Holy Spirit.

One of the principal qualifications of a great artist's brush must be its yielding itself up to him so that he can do what he likes with it. A harpist will love to play on one particular harp because he knows the instrument, and the instrument almost appears to know him. So, when God puts His hand upon the very strings of your being, and every power within you seems to respond to the movements of His hand, you are an instrument that He can use. It is not easy to keep in that condition, to be in such a sensitive state that you receive the impression that the Holy Spirit desires to

convey, and are influenced by Him at once. If there is a great ship out at sea, and there comes a tiny ripple on the waters, it is not moved by it in the least. Here comes a moderate wave, the vessel does not feel it, the *Great Eastern* sits still upon the bosom of the deep. But just look over the bulwarks; see those corks down there, if only a fly drops into the water, they feel the motion, and dance upon the tiny wave. May you be as mobile beneath the power of God as the cork is on the surface of the sea! I am sure this self-surrender is one of the essential qualifications for a preacher who is to be a winner of souls. There is a something that must be said if you are to be the means of saving that man in the corner; woe unto you if you are not ready to say it, woe unto you if you are afraid to say it, woe unto you if you are ashamed to say it, woe unto you if you do not dare to say it lest somebody up in the gallery should say that you were too earnest, too enthusiastic, too zealous!

"These seven things, I think, are the qualifications, Godward, which would strike the mind of any of you if you tried to put yourself into the position of the Most High, and considered what you would wish to have in those whom you employed in the winning of souls. May God give all of us these qualifications, for Christ's sake! Amen.

Qualifications for Soul-Winning— Manward

YOU remember, brethren, that on the last occasion I gave you a lecture on soul-winning, I spoke of the qualifications, Godward, that would fit a man to be a soul-winner; and I tried to describe to you the kind of man that the Lord was most likely to use in the winning of souls. This afternoon, I propose to take as my subject—

—THE CHARACTERISTICS OF A SOUL-WINNER, MANWARD.

I might almost mention the very same points that I enumerated before as being those which will best tell manward, for I do think that those qualities that commend themselves to the notice of God, as being most adapted to the end He desires, are also likely to be approved by the object acted upon, that is, the soul of man.

Granted that you are not of the ignorant class to which I have been referring, but supposing that you are well instructed in the best of all wisdom, what are the qualities that you must have towards men if you are to win them for the Lord? I should say, there must be about us *an evident sincerity*; not only sincerity, but such sincerity that it shall be manifest at once to anyone who honestly looks for it. It must be quite clear to your hearers that you have a firm belief in the truths that you are preaching; otherwise, you will never make them believe them. Unless they are convinced, beyond all question, that you do believe these truths yourselves, there will be no efficacy and no force in your preaching. No one must suspect you of proclaiming to others what you do not fully believe in yourself; if it should ever be so, your work will be of no effect. All who listen to you ought to be conscious that you are exercising one of the noblest crafts, and performing one of the most sacred functions that ever fell to the lot of man. If you have only a feeble appreciation of the gospel you profess to deliver, it is impossible for those who hear your proclamation of it to be greatly influenced by it. I heard it asked, the other day, of a certain minister, "Did he preach a good sermon?" and the reply to the enquiry was, "What he *said* was very good." "But did you not profit by the sermon?" "No, not in the slightest degree." "Was it not a good sermon?" Again came the first answer, "What he *said* was very good." "What do you mean? Why did you not profit by the sermon if what the preacher said was very good?" This was the explanation that the listener gave, "I did not profit by the discourse because I did not believe in the man who delivered it; he was simply an actor performing a part; I did not believe that he felt what he preached, nor that he cared whether we felt or believed it or not."

I hope I am not wrong in supposing that all of us are thoroughly sincere in our Master's service; so I will go on to what seems to me to be the next qualification, manward, for soul-winning, and that is, *evident earnestness*. The command to the man who would be a true servant of the Lord Jesus Christ is, "Thou shalt love the Lord thy God with all thy heart, and with all thy soul, and with all thy strength, and with all thy mind." If a man is to be a soul-winner, there must be in him intensity of emotion as well as sincerity of heart. You may preach the most solemn warnings, and the most dreadful threatenings, in such an indifferent or careless way that no one will be in the least affected by them; and you may repeat the most affectionate exhortations in such

a half-hearted manner that no one will be moved either to love or fear. I believe, brethren, that for soul-winning there is more in this matter of earnestness than in almost anything else. I have seen and heard some who were very poor preachers, who yet brought many souls to the Saviour through the earnestness with which they delivered their message. There was positively nothing in their sermons (until the provision merchant used them to wrap round his butter), yet those feeble sermons brought many to Christ. It was not what the preachers said, so much as how they said it, that carried conviction to the hearts of their hearers. The simplest truth was so driven home by the intensity of the utterance and emotion of the man from whom it came that it told with surprising effect. If any gentleman here would present me with a cannon-ball, say one weighing fifty or a hundred pounds, and let me roll it across the room; and another would entrust me with a rifle-ball, and a rifle out of which I could fire it, I know which would be the more effective of the two. Let no man despise the little bullet, for very often that is the one that kills the sin, and kills the sinner, too. So, brethren, it is not the bigness of the words you utter; it is the force with which you deliver them that decides what is to come of the utterance. I have heard of a ship that was fired at by the cannon in a fort, but no impression was made upon it until the general in command gave the order for the balls to be made red-hot, and then the vessel was sent to the bottom of the sea in three minutes. That is what you must do with your sermons, make them red-hot; never mind if men do say you are too enthusiastic, or even too fanatical, give them red-hot shot, there is nothing else half as good for the purpose you have in view. We do not go out snow-balling on Sundays, we go fire-balling; we ought to hurl grenades into the enemy's ranks.

These things being taken for granted, I should say, next, that it is necessary for a man who is to be a soul-winner, that he should have an *evident love to his hearers*. I cannot imagine a man being a winner of souls when he spends most of his time in abusing his congregation, and talking as if he hated the very sight of them. Such men seem happy only when they are emptying vials of wrath over those who have the unhappiness of listening to them. I heard of a brother preaching from the text, "A certain man went down from Jerusalem to Jericho, and fell among thieves." He began his discourse thus, "I do not say that this man came to the place where we are, but I do know another man who did come to this place, and fell among thieves." You can easily guess what would be the result of such vitriol-throwing. I know of one who preached from the passage, "And Aaron held his peace," and one who heard him said that the difference between him and Aaron was, that Aaron held his peace, and the preacher did not; but, on the contrary, he raved at the people with all his might.

It is very sad when the failure of any ministry is caused by want of heart. You ought to have a great big heart, like the harbour at Portsmouth or Plymouth, so that all the people in your congregation could come and cast anchor in it, and feel that they were under the lee of a great rock. Do you not notice that men succeed in the ministry, and win souls for Christ, just in proportion as they are men with large hearts? Think, for instance, of Dr. Brock; there was a mass of a man, one who had bowels of compassion; and what is the good of a minister who has not? I do not hold up the accumulation of flesh as an object worthy of your attainment; but I do say that you must have big hearts, if you are to win men to Jesus; you must be Great-hearts if you are to lead many pilgrims to the Celestial City. I have seen some very lean men who said that they were perfectly holy, and I could almost believe that they could not sin, for they were like old bits of leather, there did not appear to be anything in them that was capable of sinning. I met one of these "perfect" brethren once, and he was just like a piece of sea-weed, there was no humanity in him. I like to see a trace of humanity somewhere or other about a man, and people in general like it, too; they get

on better with a man who has some human nature in him. Human nature, in some aspects, is an awful thing; but when the Lord Jesus Christ took it, and joined His own divine nature to it, He made a grand thing of it, and human nature is a noble thing when it is united to the Lord Jesus Christ. Those men who keep themselves to themselves, like hermits, and live a supposed sanctified life of self-absorption, are not likely to have any influence in the world, or to do good to their fellow-creatures. You must love the people, and mix with them, if you are to be of service to them. There are some ministers who really are much better men than others, yet they do not accomplish so much good as those who are more human, those who go and sit down with the people, and make themselves as much as possible at home with them. You know, brethren, that it is possible for you to appear to be just a wee bit too good, so that people will feel that you are altogether transcendental beings, and fitter to preach to angels, and cherubim, and seraphim, than to the fallen sons of Adam. Just be men among men; keeping yourselves clear of all their faults and vices, but mingling with them in perfect love and sympathy, and feeling that you would do anything in your power to bring them to Christ, so that you might even say with the apostle Paul, "Though I be free from all men, yet have I made myself servant unto all, that I might gain the more. And unto the Jews I became as a Jew, that I might gain the Jews; to them that are under the law, as under the law, that I might gain them that are under the law; to them that are without law, as without law, (being not without law to God, but under the law to Christ,) that I might gain them that are without law. To the weak became I as weak, that I might gain the weak: I am made all things to all men, that I might by all means save some."

Then I am sure that another thing that is wanted in a soul-winner is *holiness of character*. It is no use talking about "the higher life" on Sundays, and then living the lower life on week days. A Christian minister must be very careful, not only to be innocent of actual wrong-doing, but not to be a cause of offence to the weak ones of the flock. All things are lawful, but all things are not expedient. We ought never to do anything that we judge to be wrong, but we ought also to be willing to abstain from things which might not be wrong in themselves, but which might be an occasion of stumbling to others. When people see that we not only preach about holiness, but that we are ourselves holy men, they will be drawn towards holy things by our character as well as by our preaching.

The most of us, however, are far more inclined to that laughter which doeth good like medicine, and we shall need all our cheerfulness, if we are to comfort and lift up those who are cast down; but we shall never bring many souls to Christ, if we are full of that levity which characterises some men. People will say, "It is all a joke; just hear how those young fellows jest about religion, it is one thing to listen to them when they are in the pulpit, but it is quite another matter to listen to them when they are sitting round the supper table." I have heard of a man who was dying, and he sent for the minister to come and see him. When the minister came in, the dying man said to him, "Do you remember a young man walking with you one evening, some years ago, when you were going out to preach?" He said, he did not. "I recollect it very well," replied the other. "Do you not remember preaching at such-and-such a village, from such-and-such a text, and after the service a young man walked home with you?" "Oh, yes, I remember that very well!" "Well, I am the young man who walked home with you that night; I remember your sermon, I shall never forget it." "Thank God for that," said the preacher. "No," answered the dying man, "you will not thank God when you have heard all I have to say. I walked with you to the village, but you did not say much to me on the way there, for you were thinking over your sermon; you deeply impressed me while you were preaching, and I was led to think about giving

my heart to Christ. I wanted to speak to you about my soul on the way home; but the moment you got out you cracked a joke, and all the way back you made such fun upon serious subjects, that I could not say anything about what I felt, and it thoroughly disgusted me with religion, and all who professed it, and now I am going to be damned, and my blood will lie at your door, as sure as you are alive:" and so he passed out of the world. One would not like anything of that sort to happen to himself; therefore, take heed, brethren, that you give no occasion for it. There must be a prevailing seriousness about our whole lives, otherwise we cannot hope to lead other men to Christ.

I know some brethren who preach as if they were prize-fighters. When they are in the pulpit, they remind me of the Irishman at Donnybrook Fair; all the way through the sermon they appear to be calling upon someone to come up and fight them, and they are never happy except when they are pitching into somebody or other. There is a man who often preaches on Clapham Common, and he does it so pugnaciously that the infidels whom he assails cannot endure it, and there are frequent fights and rows. There is a way of preaching so as to set everybody by the ears; if some men were allowed to preach in heaven, I am afraid they would set the angels fighting. I know a number of ministers of this stamp. There is one who, to my certain knowledge, has been at over a dozen places during his not very long ministerial life. You can tell where he has been by the ruin he leaves behind him. He always finds the churches in a sad state, and he straightway begins to purify them, that is, to destroy them. As a general rule, the first thing, out goes the principal deacon, and the next, away go all the leading families, and before long, the man has purified the place so effectually that the few people who are left cannot keep him. Off he goes to another place, and repeats the process of destruction. He is a kind of spiritual ship-scuttler, and he is never happy except when he is boring a hole through the planks of some good vessel. He says he believes the ship is unsound; so he bores, and bores, until just as she is going down, he slips off, and gets aboard another vessel, which very soon sinks in the same manner. He feels that he is called to the work of separating the precious from the vile, and a precious vile mess he makes of it. I have no reason to believe it is the condition of the liver in this brother, it is more likely that there is something wrong with his heart; certainly, there is an evil disease upon him that always makes me get into a bad temper with him. It is dangerous to entertain him above three days, for he would quarrel in that time with the most peaceably disposed man in the world. I never mean to recommend him to a pastorate again; let him find a place for himself if he can, for I believe that, where-ever he goes, the place will be like the spot where the foot of the Tartar's horse is put down, the grass will never again grow there. If any of you brethren have even a little of this nasty, bitter spirit about you, go to sea that you may get rid of it. I hope it may happen to you according to the legend which is told concerning Mahomet. "In every human being," so the story runs, "there are two black drops of sin. The great prophet himself was not free from the common lot of evil; but an angel was sent to take his heart, and squeeze out of it the two black drops of sin." Get those black drops out somehow while you are in College; if you have any malice, or ill-will, or bad temper in you, pray the Lord to take it out of you while you are here; do not go into the churches to fight as others have done.

I believe, brethren, that soul-winning is to be done by men of the character I have been describing; and most of all will this be the case when they are surrounded by people of a similar character. You want to get the very atmosphere in which you live and labour permeated with this spirit before you can rightly expect the fullest and richest blessings. Therefore, may you and all your people be all that I have pictured,

for the Lord Jesus Christ's sake! Amen.

Sermons Likely to Win Souls

THIS afternoon, brethren, I am going to speak to you about—

THE KIND OF SERMONS THAT ARE MOST LIKELY TO CONVERT PEOPLE

The sort of discourses we should deliver if we really want our hearers to believe in the Lord Jesus Christ, and to be saved. Of course, we are all perfectly agreed that the Holy Spirit alone can convert a soul; none can enter into the kingdom of God except they are born again from above. All the work is done by the Holy Spirit; and we must not take to ourselves any part of the credit for the result of the work, for it is the Spirit who new-creates and works in man according to the eternal purpose of God.

You will find that this principle of adaptation runs through the whole work of the Holy Spirit. If a man is wanted to be the apostle of the Gentiles, the Holy Spirit selects the large-minded, well-trained, highly-educated Paul, for he was more fit for such work than was the somewhat narrow though strong-minded Peter, who was better suited for preaching to the Jews, and who was of far more use to the circumcision than he ever could have been among the uncircumcision. Paul in his place is the right man, and Peter in his place is the right man. You may see in this principle a lesson for yourselves, and seek to adapt your means to your end. God the Holy Spirit can convert a soul by any text of Scripture apart from your paraphrase, your comment, your exposition; but there are certain Scripture passages, as you know, that are the best to bring before the minds of sinners, and if this is true about your texts, much more is it so in your discourses to your hearers. As to which sermons are most likely to be blessed to the conversion of those to whom they are preached, I should say,—

There are sermons of such a kind that, unless God takes to ripening wheat by means of snow and ice, and begins to illuminate the world by means of fogs and clouds, He cannot save souls under them. Why, the preacher himself evidently does not think that anybody will be converted by them! If a hundred persons or if half-a-dozen were converted by them, nobody would be so astonished as the preacher himself; in fact, I know a man who was converted, or at least convicted, under the preaching of a minister of that kind. In a certain parish church, as the result of the clergyman's preaching, there was a man who was under deep conviction of sin. He went down to see his minister, but the poor man did not know what to make of him, and said to him, "I am very sorry if there was anything in my sermon to make you uncomfortable; I did not mean it to be so." "Well, sir," answered the troubled man, "you said that we must be born again." "Oh!" replied the clergyman, "that was all done in baptism." "But, sir," said the man, who was not to be put off, "you did not say so in your sermon; you spoke of the necessity of regeneration." "Well, I am very sorry I said anything to make you uncomfortable, for really I think all is right with you. You are a good sort of a fellow; you were never a poacher, or anything else that is bad." "That may be, sir, but I have a sense of sin, and you said we must be new creatures." "Well, well, my good man," at last said the perplexed parson, "I do not understand such things; I never was born again." He sent him to the Baptist minister, and the man is now himself a Baptist minister, partly as the result of what he learned from the preacher who did not himself understand the truth he had declared to others.

But coming a little closer to our subject, if the people are to be saved, it must be by *sermons that interest them*. You have first to get them to come under the sound of the gospel, for there is, at all events in London, a great aversion to a place of worship, and I am not much surprised that it is so concerning many churches and chapels. I think, in many instances, the common people do not attend such services because they do not understand the theological "lingo" that is used in the pulpit; it is neither English, nor Greek, but Double-dutch; and when a working-man goes once and listens to these fine words, he says to his wife, "I do not go there again, Sal; there is nothing there for me, nor yet for you; there may be a good deal for a gentleman that's been to College, but there is nothing for the likes of us." No, brethren, we must preach in what White-field used to call "market language" if we would have all classes of the community listening to our message.

Moreover, the people must be interested to make them remember what is said. They will not recollect what they hear unless the subject interests them. They forget our fine perorations, they cannot recall our very pretty pieces of poetry,—I do not know that they would do them any good if they did remember them; but we must tell our hearers something they will not be likely to forget. I believe in what Father Taylor calls "the surprise power of a sermon"; that is, something that is not expected by those who are listening to it. Just when they reckon that you are sure to say something very precise and straight, say something awkward and crooked, because they will remember that, and you will have tied a gospel knot where it is likely to remain. I remember reading of a tailor, who had made his fortune, and he promised to tell his brother-tailors how he had done it. They gathered around his bed when he was dying, and he said, as they all listened very attentively, "Now I am to tell you how you tailors are to make your fortunes; this is the way, always put a knot in your thread." I give that same advice to you preachers, always put a knot in your thread; if there is a knot in the thread, it does not come out of the material. Some preachers put in the needle all right, but there is no knot in their thread, so it passes through, and they have really done nothing after all. Put a good many knots in your discourses, brethren, so that there may be all the greater probability that they will remain in your people's memories. You do not want your preaching to be like the sewing done by some machines, for, if one stitch breaks, the whole will come undone. There ought to be plenty of "burrs" in a sermon,—Mr. Fergusson will tell you what "burrs" are, I'll warrant you that he has often found them clinging to his coat in his bonnie Scotland. Put these "burrs" all over the people; say something that will strike them, something that will stick to them for many a day, and that will be likely to bless them. I believe that a sermon, under God's smile, is likely to be the means of conversion if it has this peculiarity about it, that it is interesting to the hearers as well as directly aimed at their salvation.

The sermons that are most likely to convert people seem to me to be those that are full of truth, truth about the fall, truth about the law, truth about human nature, and its alienation from God, truth about Jesus Christ, truth about the Holy Spirit, truth about the Everlasting Father, truth about the new birth, truth about obedience to God, and how we learn it, and all such great verities. Tell your hearers something, dear brethren, whenever you preach, tell them something, tell them something!

Fourthly, *the people must be impressed by our sermons, if they are to be converted*. They must not only be interested, and instructed, but they must be impressed; and, I believe, dear friends, there is a great deal more in impressive sermons than some people think. In order that you may impress the Word upon those to whom you preach, remember that it must be impressed upon yourself first. You must feel it yourself, and speak as a man who feels it; not *as if* you feel it, but *because*

you feel it, otherwise you will not make it felt by others. I wonder what it must be to go up into the pulpit, and read somebody else's sermon to the congregation. We read in the Bible of one thing that was borrowed, and the head of that came off; and I am afraid that the same thing often happens with borrowed sermons—the heads come off. Men who read borrowed sermons positively do not know anything about our troubles of mind in preparing for the pulpit, or our joy in preaching with the aid of only brief notes. A dear friend of mine, who reads his own sermons, was talking to me about preaching, and I was telling him how my very soul is moved, and my very heart is stirred within me, when I think of what I shall say to my people, and afterwards when I am delivering my message; but he said that he never felt anything of the kind when he was preaching. He reminded me of the little girl who was crying because her teeth ached, and her grandmother said to her, "Lily, I wonder you are not ashamed to cry about such a small matter." "Well, grandmother," answered the little maid, "it is all very well for you to say that, for, when your teeth ache, you can take them out, but mine are fixed." Some brethren, when the sermon they have selected will not run smoothly, can go to their box, and take out another; but when I have a sermon full of joy, and I myself feel heavy and sad, I am utterly miserable; when I want to beg and persuade men to believe, and my spirit is dull and cold, I feel wretched to the last degree. My teeth ache, and I cannot take them out, for they are my own; as my sermons are my own, and therefore I may expect to find a good deal of trouble, both in the getting of them, and in the using of them.

I think also that there should be an impressive delivery of our discourses. The delivery of some preachers is very bad; if yours is so, try and improve it in all possible ways. One young man wanted to learn singing, but he was told by the teacher, "You have only one tone to your voice, and that is outside the scale." So, there are some ministers' voices that have only one tone, and there is no music in that one. Do try, as far as you can, to make the very way in which you speak to minister to the great end you have in view. Preach, for instance, as you would plead if you were standing before a judge, and begging for the life of a friend, or as if you were appealing to the Queen herself on behalf of someone very dear to you. Use such a tone in pleading with sinners as you would use if a gibbet were erected in this room, and you were to be hanged on it unless you could persuade the person in authority to release you. That is the sort of earnestness you need in pleading with men as ambassadors for God. Try and make every sermon such that the most flippant shall see without any doubt that, if it be an amusement for them to hear you, it is no amusement for you to speak to them, but that you are pleading with them in downright solemn earnest about eternal matters. I have often felt just like this when I have been preaching,—I have known what it is to use up all my ammunition, and then I have, as it were, rammed myself into the great gospel gun, and I have fired myself at my hearers, all my experience of God's goodness, all my consciousness of sin, and all my sense of the power of the gospel; and there are some people upon whom that kind of preaching tells where nothing else would have done, for they see that then you communicate to them not only the gospel, but yourself also. The kind of sermon which is likely to break the hearer's heart is that which has first broken the preacher's heart, and the sermon which is likely to reach the heart of the hearer is the one which has come straight from the heart of the preacher therefore, dear brethren, always seek to preach so that the people shall be impressed as well as interested and instructed.

The best style of preaching in the world, like the best style of dressing, is that which nobody notices. Somebody went to spend the evening with Hannah More, and when he came home his wife asked him, How was Miss More dressed? She must have been dressed very splendidly." The gentleman answered, "Really she was,—why, dear

me, how was she dressed? I did not notice at all how she was dressed; anyway, there was nothing particularly noticeable in her dress, she was herself the object of interest." That is the way that a true lady is dressed, so that we notice her, and not her garments; she is so well dressed that we do not know how she is dressed, and that is the best way of dressing a sermon. Let it never be said of you, as it is sometimes said of certain popular preachers, "He did the thing so majestically, he spoke with such lofty diction, etc., etc., etc."

Your sermon should not take off the people's attention through its being only very distantly related to the text. There are many hearers still left who believe that there should be some sort of connection between the sermon and the text, and if they begin asking themselves, "However did the minister get right over there? What has his talk to do with the text?"—you will have lost their attention, and that wandering habit of yours may be a very destructive one to them; therefore, keep to your texts, brethren. If you do not, you will be like a little boy who went out fishing, and his uncle said to him, "Have you caught many fish, Samuel?" The boy answered, "I have been fishing for three hours, uncle, and I have not caught any fish, but I have lost a lot of worms." I hope you will never have to say, "I did not win any souls for the Saviour, but I spoiled a lot of precious texts; I confused and confounded many passages of Scripture, but I did no good with them. I was not supremely anxious to learn the mind of the Spirit as revealed in the text so as to get its meaning into my own mind, though it took a deal of squeezing and packing to get my mind into the text." That is not a good thing to do; stick to your texts, brethren, as the cobbler is bidden to stick to his last, and seek to get out of the Scriptures what the Holy Spirit has put into them. Never let your hearers have to ask the question, "What has this sermon to do with the text?" If you do, the people will not be profited, and it may be that they will not be saved.

"But," possibly you say, "they must be very hypercritical to find fault like that." But, then, do not hypercritical people need saving just as much as other people? I would not have a hypercritical person who could truthfully say that my preaching so jarred upon his ear, and disturbed his mind, that he could not possibly receive the doctrine which I was trying to set before him. Did you ever hear how it was that Charles Dickens would not become a spiritualist? At a *séance*, he asked to see the spirit of Lindley Murray. There came in what professed to be the spirit of Lindley Murray, and Dickens asked, "Are you Lindley Murray?" The reply came, "*I are.*" There was no hope of Dickens' conversion to spiritualism after that ungrammatical answer. You may well laugh at the story, but mind that you recollect the moral of it. You can easily see that, by forgetting when to use the nominative or accusative case of a noun or pronoun, or by using the wrong tense of a verb, you might take off the mind of your hearer from what you are trying to bring before him, and so prevent the truth from reaching his heart and conscience. Therefore, divest your sermons as much as ever you can of everything that is at all likely to take away the mind of your hearers from the one object before you. The whole attention and thought of the people must be concentrated on the truth we are setting before them if we are so to preach as to save those who come within sound of our voice.

I have heard of a young man asking, when he was going to preach in a certain place, "What kind of church is it? What do the people believe? What is their doctrinal view?" I will tell you how to avoid the necessity of such a question as that; preach Jesus Christ to them, and if that does not suit their doctrinal views then preach Jesus Christ the next Sunday you go; and do the same thing the next Sabbath, and the next, and the next, and never preach anything else. Those who do not like Jesus Christ must have Him preached to them till they do like Him; for they are the very people who need Him most. Recollect that all the tradesmen in the world say that they can sell

their goods when there is a demand for them, but our goods create as well as supply the demand. We preach Jesus Christ to those who want Him, and we also preach Him to those who do not want Him, and we keep on preaching Christ until we make them feel that they do want Him, and cannot do without Him.

But I also know some men who are the very reverse of these brethren. They are not likely to win souls, for they are themselves so flippant, and frivolous, and foolish, there is nothing serious about them, nothing to show that they are living in earnest. I cannot find any trace of a soul in them; they are too shallow to contain one, it could not live in the inch or two of water that is all that they hold, they appear to have been made without any soul, so they cannot do any good in preaching the gospel. You must have souls, brothers, if you are to look after your brothers' souls, depend upon that; as you must have a heart if you are to reach your brother's heart.

Coming back to that matter of the possession of a heart, of which I was speaking, I asked a young girl, who came lately to join the church, "Have you a good heart?" She replied, "Yes, sir." I said, "Have you thought over that question? Have you not an evil heart?" "Oh, yes!" she answered. "Well," I said, "how do your two answers agree?" "Why," responded the girl, "I know that I have a good heart, because God has given me a new heart and a right spirit; and I also know that I have an evil heart, for I often find it fighting against my new heart." She was right, and I had sooner feel that a minister had two hearts than that he had none at all. It must be heart-work with you, brethren, far more than head-work, if you are to win many souls. Amidst all your studies, mind that you never let your spiritual life get dry. There is no necessity that it should, although with many study has had that effect. My dear brethren, the tutors, will bear me witness that there is a very drying influence about Latin, and Greek, and Hebrew. That couplet is true,—

"Hebrew roots, as known to most,
Do flourish best on barren ground."

There is a very drying influence in the classics, and there is a very drying influence in mathematics, and you may get absorbed in any science till your heart is gone. Do not let that be the case with any of you, so that people should have to say of you, "He knows much more than he did when he first came amongst us, but he has not as much spirituality as he used to have." Take care that it never is so. Do not be satisfied with merely polishing up your grates, but stir the fire in your heart, and get your own soul all aflame with love to Christ, or else you will not be likely to be greatly used in the winning of the souls of others.

"Lastly, brethren, I think that *those sermons which have been prayed over are the most likely to convert people*. I mean those discourses that have had much real prayer offered over them, both in the preparation and the delivery, for there is much so-called prayer that is only playing at praying. I rode, some time ago, with a man who professes to work wonderful cures by the acids of a certain wood. After he had told me about his marvellous remedy, I asked him, "What is there in that to effect such cures as you profess to have wrought?" "Oh!" he answered, "it is the way in which I prepare it, much more than the stuff itself; that is the secret of its curative properties. I rub it as hard as ever I can for a long while, and I have so much vital electricity in me that I put my very life into it." Well, well, he was only a quack, yet we may learn a lesson even from him, for the way to make sermons is to work vital electricity into them, putting your own life and the very life of God into them by earnest prayer. The difference between a sermon that has been prayed over and one that has been prepared

and preached by a prayerless man is like the difference that Mr. Fergusson suggested in his prayer when he referred to the high priest before and after his anointing. You must anoint your sermons, brethren, and you cannot do it except by much private communion with God. May the Holy Spirit anoint every one of you, and richly bless you in winning souls, for our Lord Jesus Christ's sake! Amen.

Obstacles to Soul-Winning

I HAVE spoken to you, brethren, at different times, about soul-winning—that most royal employment. May you all become, in this sense, mighty hunters before the Lord, and bring many sinners to the Saviour! I want, at this time, to say a few words upon—

THE OBSTACLES THAT LIE IN OUR PATH AS WE SEEK TO WIN SOULS FOR CHRIST.

Now, whenever you meet with indifference, as you may do, my dear brother, in the place where you go to preach,—indifference affecting your own people, and even your own deacons seeming to be tinged with it,—what are you to do? Well, your only hope of overcoming it is, to be doubly in earnest yourself. Keep your own zeal all alive, let it be even vehement, burning, blazing, all-consuming. Stir the people up somehow; and if all your earnestness seems to be in vain, still blaze and burn; and if that has no effect upon your hearers, go elsewhere as the Lord may direct you. This indifference or lethargy, that possesses the minds of some men, is very likely to have an evil influence upon our preaching; but we must strive and struggle against it, and try to wake both ourselves and our hearers up. I would far rather have a man an earnest, intense opposer of the gospel than have him careless and indifferent. You cannot do much with a man if he will not speak about religion, or will not come to hear what you have to say concerning the things of God. You might as well have him a downright infidel, like a very leviathan covered with scales of blasphemy, as have him a mere earth-worm wriggling away out of reach.

A third obstacle in the way of winning souls is that fatal *delay* which men so often make. I do not know whether this evil is not on the whole more widespread and mischievous than the indifference and lethargy and unbelief of which I have spoken. Many a man says to us what Felix said to Paul, "Go thy way for this time; when I have a convenient season, I will call for thee." Such an individual gets into the border country, he seems to be within a few steps of Emmanuel's land, and yet he parries our home-thrusts, and puts us off by saying, "Yes, I will think the matter over, it shall not be long before I decide." There is nothing like pressing men for a speedy decision, and getting them to settle at once this all-important question. Never mind if they do find fault with your teaching; it is always right to preach what God says, and His word is, "Behold, now is the accepted time; behold, now is the day of salvation."

Another obstacle to soul-winning is *despair*. The pendulum swings first one way and then the other; and the man who yesterday had no fear, to-day has no hope. There are thousands who have heard the gospel, and yet live in a kind of despair of its power being ever exerted upon them. Perhaps they have been brought up among people who taught them that the work of salvation was something of God altogether apart from the sinner; and so they say that, if they are to be saved, they will be saved. You know that this teaching contains a great truth, and yet, if it is left by itself, without qualification, it is a horrible falsehood. It is fatalism, not predestination, that makes men talk as if there is nothing whatever for them to do, or that there is nothing they can do. There is no likelihood of anyone being saved while he gives you this as his only hope, "If salvation is for me, it will come to me in due time." You may meet with people who talk thus; and when you have said all you can, they will remain as if they were cased in steel, with no sense of responsibility, because there is no hope

awakened in their spirit. Oh, if they would but hope that they might receive mercy by asking for it, and so be led to cast their guilty souls on Christ, what a blessing it would be! Let us preach full and free salvation to all who trust in Jesus, so that we may, if possible, reach these people. If the carnally secure should be tempted to presume, some who are quietly despairing may pluck up heart, and hope, and may venture to come to Christ.

There are some men who are guilty of dishonest transactions in business; you will not see them saved all the while they continue to act so. If they will not give up that trickery, they cannot be saved. There are others who are drinking to excess. People who drink, you know, are often very easily affected under our preaching; they have a watery eye, their drinking has made them soft-headed, and there is a maudlin kind of sensitiveness in them; but as long as a man clings to "the cup of devils" he will not be likely to come to Christ. With others it is some secret sin, or some hidden lust that is the great difficulty. One says that he cannot help flying into a passion, another declares that he cannot give up getting drunk, while another laments that he cannot find peace, whereas the root of the mischief is that there is a harlot who stands in his way. In all these cases, we have only to keep on preaching the truth, and God will help us to aim the arrow at the joint in the sinner's harness.

Once more, there are some with whom all we say has no effect because of their *utter worldliness*. This worldliness takes two shapes; in the poor, it is the result of grinding poverty. When a man has scarcely enough bread to eat, and hardly knows how to get clothes to put on, when at home he hears the cries of his little children, and looks into the face of his over-worked wife, we must preach very wonderfully if we are to secure his attention, and make him think about the world to come. "What shall we eat? what shall we drink? and wherewithal shall we be clothed?" are questions that press very heavily upon the poor. To a hungry man, Christ is very lovely when He has a loaf of bread in His hand. Our Lord so appeared when He was breaking the bread and fish for the multitude, for even He did not disdain to feed the hungry; and when we can relieve the wants of the destitute, we may be doing a necessary thing to them, and placing them where they may be capable of listening with profit to the gospel of Christ. The other kind of worldliness comes of having too much of this world, or at least of making too much of this world. The gentleman must be fashionable, his daughters must be dressed in the best style, his sons must learn to dance, and so on. This sort of worldliness has been the great curse of our Nonconformist churches.

I may mention one more obstacle to soul-winning, that is, the obstacle there is with some men through *their habits, and resorts, and company*. How can we expect a working-man to go home, and sit all the evening in the one room that he has to live in, and sleep in? Perhaps there are two or three children crying, and linen drying, and all sorts of things to produce discomfort. The man comes in, and his wife is scolding, his children are crying, and the linen is drying; what would you do if you were in his place? Suppose you were not Christian men, would you not go somewhere or other? You cannot walk the streets, and you know that there is a cosy room at the public-house, with its flashing gaslight, or there is the gin-palace at the corner, where everything is bright and cheerful, and where there are plenty of jolly companions. Well, now, you cannot hope to be the means of saving men while they go to such places, and while they meet with the company that is found there. All the good that they receive from the hymns they heard on the Sabbath is driven away as they listen to the comic songs in the drink-shop, and all remembrance of the services of the sanctuary is obliterated by the very questionable tales that are told in the bar-parlour. Hence the great mercy of having a place where working-men can come and sit in safety, or of having a Blue Ribbon meeting, a gathering where it may not be all

singing, nor all preaching, nor all praying, but where there is something of all these things. Here the man is enabled to get out of the former habits which seemed to hold him fast, and by-and-by he does not go to the public-house at all, but he has two rooms, or perhaps a little cottage, so that his wife can dry the linen in the backyard, and now he finds that the baby does not cry so much as he used to do, probably because his mother has more to give him; and everything gets better and brighter now that the man has forsaken his former resorts. I think a Christian minister is quite justified in using all right and lawful means to wean the people from their evil associations, and it may be well sometimes to do that which seems to be extraordinary if thereby we can by any means win men to the Lord Jesus Christ. That must be our one aim in all that we do; and whatever obstacles may be in our pathway, we must seek the aid of the Holy Spirit that they may be removed, and that thus souls may be saved, and God may be glorified.

How to Induce Our People to Win Souls

I HAVE spoken to you at different times, brethren, about the great work of our lives, which is that of winning souls. I have tried to show you various ways in which we win souls, the qualifications both towards God and towards man of those who are likely to be used in winning souls, the kind of sermons that are most likely to win souls, and also the obstacles in the way of soul-winners. Now I should like, this afternoon, to talk to you upon another part of the subject; that is,—

HOW CAN WE INDUCE OUR PEOPLE TO BECOME SOUL-WINNERS?

Let me warn you not to look for all this at the first, for it *is the work of time*. Do not expect to get, in the first year of your pastorate, that result which is the reward of twenty years' continuous toil in one place. Young men sometimes make a very great mistake in the way they talk to those who never saw them until about six weeks ago. They cannot speak with the authority of one who has been as a father among his people, having been with them for twenty or thirty years; or if they do, it becomes a sort of foolish affectation on their part, and it is equally foolish to expect the people to be all at once the same as they might be after they have been trained by a godly minister for a quarter of a century. It is true that you may go to a church where somebody else has faithfully laboured for many years, and long sown the good seed, and you may find your sphere of labour in a most blessed and prosperous state, and happy will you be if you can thus jump into a good man's shoes, and follow the path he has been treading. It is always a good sign when the horses do not know that they have a new driver; and you, my brother, inexperienced as you are, will be a very happy man if that should be your lot; but the probability is that you will go to a place that has been allowed to run almost to ruin, possibly to one that has been altogether neglected.

I should certainly say to you, do not expect all this at least for some months after you settle down to work. Revivals, if they are genuine, do not always come the moment we whistle for them. Try and whistle for the wind, and see if it will come. The great rain was given in answer to Elijah's prayers; but not even then the first time he prayed, and we must pray again, and again, and again, and at last the cloud will appear, and the showers out of the cloud. Wait a while, work on, plod on, plead on, and in due time the blessing will be given, and you shall find that you have the church after your own ideal, but it will not come to you all at once. I do not think Mr. John Angell James, of Birmingham, saw much fruit to his ministry for many years. As far as I remember, Carr's Lane Chapel was not the place of any great notoriety before he preached there; but he kept on steadily preaching the gospel, and at last he drew around him a company of godly people who helped to make him the greatest power for good that Birmingham had at that time. Try to do just the same, and do not expect to see all at once what he and other faithful ministers have only been able to accomplish in many years.

Then, if that should not succeed, God may lead you to *begin with one or two*. There is usually some "choice young man" in each congregation; and as you notice deeper spirituality in him than in the rest of the members, you might say to him, "Will you come down to my house on such-and-such an evening that we may have a little

prayer together?" You can gradually increase the number to two or three, godly young men if possible, or you may begin with some gracious matron, who perhaps lives nearer to God than any of the men, and whose prayers would help you more than theirs. Having secured their sympathy, you might say to them, "Now we will try if we cannot influence the whole church; we will begin with our fellow-members before we go to the outsiders. Let us try and be ourselves always at the prayer-meetings, to set an example to the rest, and let us also arrange to have gatherings for prayer in our own houses, and seek to get our brethren and sisters to them. You, good sister, can get half-a-dozen sisters together into your house for a little meeting; and you, brother, can say to a few friends, 'Could we not meet together to pray for our pastor?'" Sometimes, the most effectual way to burn a house is to do it by pouring petroleum down the middle of it, and setting fire to it, as the ladies and gentlemen (!) did in Paris in the days of the Commune; and, sometimes, the shortest method is to light it at the four corners. I have never tried either plan; but that is what I think. I like to burn churches rather than houses, because they do not burn down, they burn up, and keep on burning when the fire is of the right sort. When a bush is nothing but a bush, it is soon consumed when it is set on fire; but when it is a bush that burns on and is not consumed, we may know that God is there. So is it with a church that is flaming with holy zeal. Your work, brethren, is to set your church on fire somehow. You may do it by speaking to the whole of the members, or you may do it by speaking to the few choice spirits, but you must do it somehow. Have a secret society for this sacred purpose, turn yourselves into a band of celestial Fenians whose aim it is to set the whole church on fire. If you do so, the devil will not like it, and you will cause him such disquiet that he will seek the utter break up of the union, and that is just what we want; we do not desire anything but war to the knife between the church and the world and all its habits and customs. But again I say, all this will take time. I have seen some fellows run so fast at first that they have soon become like broken-winded horses, and truly that is a pitiable sight; so take time, brethren, and do not look for everything you desire to be secured all at once.

If I were you, I would make that prayer-meeting a special feature of my ministry; let it be such a prayer-meeting that there is not the like of it within seven thousand miles. Do not go walking into the prayer-meeting, as so many do, to say anything or nothing that may occur to you at the moment; but do your best to make the meeting interesting to all who are there; and do not hesitate to tell good Mr. Snooks that, God helping you, he shall not pray for five-and-twenty minutes. Earnestly entreat him to cut it short, and if he does not, then stop him. If a man came into my house intending to cut my wife's throat, I would reason with him as to the wrong of it, and then I would effectually prevent him from doing her any harm; and I love the church almost as much as I love my dear wife. So, if a man will pray long, he may pray long somewhere else, but not at the meeting over which I am presiding. Tell him to finish it up at home if he cannot pray in public for a reasonable length of time. If the people seem dull and heavy, get them to sing Moody and Sankey hymns; and then, when they can sing them all by heart, do not have any more "Moody and Sankey" for a time, but go back to your own hymn-book.

We must *always be an earnest example ourselves*. A slow-coach minister will not have a lively zealous church, I am sure. A man who is indifferent, or who does his work as if he took it as easily as he could, ought not to—expect to have a people around him who are in earnest about the salvation of souls. I know that you, brethren, desire to have about you a band of Christians who long for the salvation of their friends and neighbours, a set of people who will be always expecting that God will bless the preaching of your sermons, who will watch the countenances of your hearers

to see if they are getting impressed, and who will be sorely distressed if there are no conversions, and greatly troubled if souls are not saved. Perhaps they would not complain to you if that were the case, but they would cry to God on your behalf. Possibly, they would also speak to you about the matter. I remember one of my deacons saying to me, as we were going down to the communion, one Sabbath evening, when we had only fourteen to receive into the church, "Governor, this won't pay." We had been accustomed to have forty or fifty every month, and the good man was not satisfied with a smaller number. I agreed with him that we must have more than that in the future if it was possible. I suppose some brethren would have felt annoyed to have had anything like that remark made to them; but I was delighted with what my good deacon said; for it was just what I myself felt.

We are sure to get the blessing we are seeking when *the whole atmosphere in which we are living is favourable to soul-winning*. I remember one of our friends saying to me, one evening, "There will be sure to be a blessing to-night, there is such a lot of dew about." May you often know what it is to preach where there is plenty of dew! The Irishman said that it was no use to irrigate while the sun was shining, for he had noticed that, whenever it rained, there were clouds about, so that the sun was hidden. There was a great deal of sense in that observation, more than appears at first sight, as there usually is in Hibernian statements. The shower benefits the plants because everything is suitable for the rain to come down, the shaded sky, the humidity of the atmosphere, the general feeling of everything is damp all around; but if you were to pour the same quantity of water down while the sun was shining brightly, the leaves would probably be turned yellow, and in the heat they would shrivel and die. Any gardener would tell you that he is always careful to water the flowers in the evening when the sun is off them. This is the reason why irrigation, however well it is done, is not so beneficial as the rain; there must be a favourable influence in the whole atmosphere if the plants and flowers are to derive benefit from the moistening. It is just so in spiritual things. I have often noticed that, when God blesses my ministry to an unusual extent, the people in general are in a praying mood. It is a grand thing to preach in an atmosphere full of the dew of the Spirit. I know what it is to preach with it; and, alas! I know what it is to preach without it. Then is it like Gilboa, when there was no dew nor rain. You may preach, and you may hope that God will bless your message; but it is no use. I hope it will not be so with you, brethren. Perhaps your lot will be cast where some dear brother has long been toiling, and praying, and labouring for the Lord, and you will find all the people just ready for the blessing.

It is true that I have had the other sort of experience, as well as the joyous one I have been describing. I remember preaching, one night, in a place where they had not had a minister for some time. When I reached the chapel, I did not have any kind of welcome; the authorities were to receive pecuniary benefit if nothing else from my visit, but they did not welcome me at all; they said, in fact, that there had been a majority at the church-meeting in favour of inviting me, but the deacons did not approve of it because they did not think I was "sound." There were some brethren and sisters from other churches there; they seemed pleased and profited, but the people who belonged to the place did not get a blessing; they had not expected one, so of course they did not receive it. When the service was over, I went into the vestry, and there stood the two deacons, one on each side of the mantelpiece. I said to them, "Are you the deacons?" "Yes," they answered. "The church does not prosper, does it?" I asked. "No," they replied. "I should not think it would with such deacons," I said. "Did I know anything against them?" they asked. "No," I said, "but I did not know anything in their favour." I thought that, if I could not get at them in the mass, I would try what I could do with one or two. I was glad to know that my sermon or my remarks

afterwards led to an improvement, and there is one of our brethren there, and doing well to this day. One of the deacons was so irritated by what I said that he left the place, but the other deacon was irritated the right way, so that he remained there, and laboured and prayed until better days came. It is hard when you are rowing against wind and tide, but it is worse even than that if you have a horse on the bank pulling a rope, and dragging your boat the other way. Well, never mind, brethren, if that is your case, but work away all the harder, and pull the horse into the water. Still, remember that when once a favourable atmosphere is created, then the difficulty is to maintain it. You notice that I said, "When the atmosphere is created," and that expression reminds us how little we can do, or rather that we can do nothing without God, for it is He who has to do with atmospheres, He alone can create them and maintain them; therefore, our eyes must be continually lifted up to Him, whence cometh all our help.

Always have your own Bible ready, and turn to the passages you want to quote to the enquirers. I often noticed that friend of mine, of whom I spoke just now, and he seemed to me to open his Bible at most appropriate passages, he appeared to have them all ready, and handy, so that he would be sure to hit on the right texts. You know the sort of texts I mean, just those that a seeking soul wants:—"The Son of man is come to seek and to save that which was lost." "He that believeth on the Son hath everlasting life." "The blood of Jesus Christ His Son cleanseth us from all sin." "Him that cometh to Me I will in no wise cast out." "Whosoever shall call upon the name of the Lord shall be saved." Well, this brother has a number of such passages printed in bold type, and fastened inside his Bible, so that he can refer to the right one in a moment, and many troubled souls has he thus led to the Saviour. You will not be unwise if you adopt some such method as he has found so exceedingly helpful.

"Now lastly, brethren, do not be afraid when you go to a place, and find it in a very bad condition. It is a fine thing for a young man to begin with a real downright bad prospect, for, with the right kind of work, there must come an improvement some time or other. If the chapel is all but empty when you go to it, it cannot well be in a much worse state than that and the probability is that you will be the means of bringing some into the church, and so making matters better. If there is any place where I would choose to labour, it would be just on the borders of the infernal lake, for I really believe that it would bring more glory to God to work among those who are accounted the worst of sinners. If your ministry is blessed to such people as these, they will be likely to cling to you through your whole life; but the very worst sort of people are those who have long been professing Christians, but who are destitute of grace, having a name to live, and yet being dead. Alas! there are people like that among our deacons, and among our church-members, and we cannot get them out; and, as long as they remain, they exert a most baneful influence. It is dreadful to have dead members where every single part of the body should be instinct with divine life; yet in many cases it is so, and we are powerless to cure the evil. We must let the tares grow until the harvest; but the best thing to do, when you cannot root up the tares, is to water the wheat, for there is nothing that will keep back the tares like good strong wheat. I have known ungodly men who have had the place made so hot for them that they have been glad to clear right out of the church. They have said, "The preaching is too strong for us, and these people are too Puritanical and too strict to suit us." What a blessing it is when that is the case! We did not wish to drive them away by preaching the truth; but as they went of their own accord, we certainly do not want them back, and we will leave them where they are, praying the Lord, in the greatness of His grace, to turn them from the error of their ways, and to bring them to Himself, and then we shall be glad to have them back with us to live and labour for the Lord.

How to Raise the Dead

FELLOW-LABOURERS in the vineyard of the Lord, let me call your attention to a most instructive miracle wrought by the prophet Elisha, as recorded in the fourth chapter of the Second Book of Kings. The hospitality of the Shunammite woman had been rewarded by the gift of a son; but, alas! all earthly mercies are of uncertain tenure, and after certain days the child fell sick and died.

The position of Elisha in this case is exactly your position, brethren, in relation to your work for Christ. *Elisha had to deal with a dead child.* It is true that, in his instance, it was natural death; but the death with which you have to come in contact is not the less real death because it is spiritual. The boys and girls in your classes are, as surely as grown-up people, "dead in trespasses and sins." May none of you fail fully to realise the state in which all human beings are naturally found! Unless you have a very clear sense of the utter ruin and spiritual death of your children, you will be incapable of being made a blessing to them. Go to them, I pray you, not as to sleepers whom you can by your own power awaken from their slumber, but as to spiritual corpses who can only be quickened by a power divine. Elisha's great object was not to cleanse the dead body, or embalm it with spices, or wrap it in fine linen, or place it in an appropriate posture, and then leave it still a corpse: he aimed at nothing less than the restoration of the child to life. Beloved teachers, may you never be content with aiming at secondary benefits, or even with realising them; may you strive for the grandest of all ends, the salvation of immortal souls! Your business is not merely to teach the children in your classes to read the Bible, not barely to inculcate the duties of morality, nor even to instruct them in the mere letter of the gospel, but your high calling is to be the means, in the hands of God, of bringing life from heaven to dead souls. Your teaching on the Lord's-day will have been a failure if your children remain dead in sin. In the case of the secular teacher, the child's fair proficiency in knowledge will prove that the instructor has not lost his pains; but in your case, even though your youthful charge should grow up to be respectable members of society, though they should become regular attendants upon the means of grace, you will not feel that your petitions to heaven have been answered, nor your desires granted to you, nor your highest ends attained, unless something more is done,—unless, in fact, it can be said of your children, "The Lord hath quickened them together with Christ."

Elisha was no common man now that God's Spirit was upon him, calling him to God's work, and aiding him in it. And you, devoted, anxious, prayerful teacher, remain no longer a common being; you have become, in a special manner, the temple of the Holy Ghost, God dwelleth in you, and you by faith have entered upon the career of a wonder-worker. You are sent into the world not to do the things which are possible to man, but those impossibilities which God worketh by His Spirit, by the means of His believing people. You are to work miracles, to do marvels. You are not, therefore, to look upon the restoration of these dead children, which in God's name you are called to bring about, as being a thing unlikely or difficult when you remember who it is that works by your feeble instrumentality. "Why should it be thought a thing incredible with you that God should raise the dead?" Unbelief will whisper to you, as you mark the wicked giddiness and early obstinacy of your children, "Can these dry bones live?" But your answer must be, "O Lord, Thou knowest" Committing all cases to the almighty hand, it is yours to prophesy to the dry bones and to the heavenly wind, and ere long you, too, shall see in the valley of your vision the signal triumph of life over death. Let us take up at this moment our true

position, and let us realise it. We have dead children before us, and our souls yearn to bring them to life. We confess that all quickening must be wrought by the Lord alone, and our humble petition is that, if the Lord will use us in connection with His miracles of grace, He would now show us what He would have us to do.

Forgetting this, however, Elisha would fain strike out a course for himself, which would more clearly display his own prophetic dignity. He gave his staff into the hand of Gehazi, his servant, and bade him lay it upon the child, as if he felt that the divine power was so plenteously upon him that it would work in any way, and consequently his own personal presence and efforts might be dispensed with. The Lord's thoughts were not so. I am afraid that very often the truth which we deliver from the pulpit—and doubtless it is much the same in your classes—is a thing which is extraneous and out of ourselves; like a staff which we hold in our hand, but which is not a part of ourselves. We take doctrinal or practical truth as Gehazi did the staff, and we lay it upon the face of the child, but we ourselves do not agonise for its soul. We try this doctrine and that truth, this anecdote and the other illustration, this way of teaching a lesson and that manner of delivering an address; but so long as ever the truth which we deliver is a matter apart from ourselves, and unconnected with our innermost being, so long it will have no more effect upon a dead soul than Elisha's staff had upon the dead child. Alas! I fear I have frequently preached the gospel in this place, I have been sure that it was my Master's gospel, the true prophetic staff, and yet it has had no result, because I fear I have not preached it with the vehemence and earnestness and heartiness which ought to have gone with it! And will you not make the same confession, that sometimes you have taught the truth,—it was the truth, you know it was,—the very truth which you found in the Bible, and which has at times been precious to your own soul, and yet no good result has followed from it, because while you taught the truth you did not feel the truth, nor feel for the child to whom the truth was addressed, but were just like Gehazi placing with indifferent hand the prophetic staff upon the face of the child? It was no wonder that you had to say with Gehazi, "The child is not awaked," for the true awakening power found no appropriate medium in your lifeless teaching. We are not sure that Gehazi was convinced that the child was really dead; he spoke as if it were only asleep, and needed waking. God will not bless those teachers who do not grasp in their hearts the really fallen estate of their children. If you think the child is not really depraved, if you indulge foolish notions about the innocence of childhood and the dignity of human nature, it should not surprise you if you remain barren and unfruitful. How can God bless you to work a resurrection when, if He did work it by you, you are incapable of perceiving its glorious nature? If the lad had awaked, it would not have surprised Gehazi; he would have thought that he was only startled from an unusually sound sleep. If God were to bless to the conversion of souls the testimony of those who do not believe in the total depravity of man, they would merely say, "The gospel is very moralising, and exerts a most beneficial influence," but they would never bless and magnify the regenerating grace by which He who sitteth on the throne maketh all things new.

Notice where the dead child was placed: "*And when Elisha was come into the house, behold, the child was dead, and laid upon his bed.*" This was the bed which the hospitality of the Shunammite had prepared for Elisha, the famous bed which, with the table, the stool, and the candlestick, will never be forgotten in the Church of God. That famous bed had to be used for a purpose which the good woman little thought of when, out of love to the prophet's God, she prepared it for the prophet's rest. I like to think of the dead child lying on that bed, because it symbolises the place where our unconverted children must lie if we would have them saved. If we are to be a blessing to them, they must lie in our hearts,—they must be our daily and nightly charge. We

must take the cases of our children to our silent couch with us: we must think of them in the watches of the night, and when we cannot sleep because of care, they must share in those midnight anxieties. Our beds must witness to our cries,—“Oh, that Ishmael might live before Thee! Oh, that the dear boys and girls in my class might become the children of the living God!” Elijah and Elisha both teach us that we must not place the child far from us, out of doors, or down below us in a vault of cold forgetfulness, but, if we would have him raised to life, we must place him in the warmest sympathies of our hearts.

After praying, Elisha adopted the means. Prayer and means must go together. Means without prayer—presumption! Prayer without means—hypocrisy! There lay the child, and there stood the venerable man of God! Watch his singular proceeding, he stoops over the corpse, and puts his mouth upon the child's mouth. The cold, dead mouth of the child was touched by the warm, living lips of the prophet, and a vital stream of fresh, hot breath was sent down into the chill, stone-like passages of the dead mouth, and throat, and lungs. Next, the holy man, with loving ardour of hopefulness, placed his eyes upon the child's eyes, and his hands upon the child's hands; the warm hands of the old man covered the cold palms of the departed child. Then he stretched himself upon the child, and covered him with his whole body, as though he would transfer his own life into the lifeless frame, and would either die with him, or would make him live. We have heard of the chamois hunter acting as guide to a fearful traveller, who, when they came to a very dangerous part of the road, strapped the traveller firmly to himself and said, “Both of us or neither,” that is to say, “Both of us shall live, or neither of us; we are one.” So did the prophet effect a mysterious union between himself and the lad, and in his own mind it was resolved that he would either be chilled with the child's death, or warm the child with his life. What does this teach us?

Thus realising the child's state, and putting your mouth upon the child's mouth, and your hands upon its hands, you must next strive to adapt yourself as far as possible to the nature, and habits, and temperament of the child. Your mouth must find out the child's words, so that the child may know what you mean; you must see things with a child's eyes; your heart must feel a child's feelings, so as to be his companion and friend; you must be a student of juvenile sin; you must be a sympathiser in juvenile trials; you must, so far as possible, enter into childhood's joys and griefs. You must not fret at the difficulty of this matter, or feel it to be humiliating; for if you count anything to be a hardship, or a condescension, you have no business in the Sunday-school. If anything difficult be required of you, you must do it, and not think it difficult. God will not raise a dead child by you, if you are not willing to become all things to that child, if by any possibility you may win its soul.

We see, then, in Elisha, a sense of the child's death and an adaptation of himself to his work; but, above all, we see *sympathy*. While Elisha himself felt the chill of the corpse, his personal warmth was entering into the dead body. This of itself did not raise the child; but God worked through it,—the old man's heat of body passed into the child, and became the medium of quickening. Let every teacher weigh these words of Paul, “But we were gentle among you, even as a nurse cherisheth her children: so, being affectionately desirous of you, we were willing to have imparted unto you, not the gospel of God only, *but also our own souls*, because ye were dear unto us.” The genuine soul-winner knows what this means. For my own part, when the Lord helps me to preach, after I have delivered all my matter, and have fired off my shot so fast that my gun has grown hot, I have often rammed my soul into the gun, and fired my heart at the congregation, and this discharge has, under God, won the victory. God will bless by His Spirit our hearty sympathy with His own truth, and

make it do that which the truth alone, coldly spoken, would not accomplish. Here, then, is the secret. You must, dear teacher, impart to the young your own soul; you must feel as if the ruin of that child would be your own ruin. You must feel that, if the child remains under the wrath of God, it is to you as true a grief as if you were under that wrath yourself. You must confess the child's sins before God as if they were your own, and stand as a priest before the Lord pleading on its behalf. The child was covered by Elisha's body, and you must cover your class with your compassion, with the agonising stretching forth of yourself before the Lord on its behalf. Behold in this miracle the *modus operandi* of raising the dead; the Holy Spirit remains mysterious in His operations, but the way of the outward means is here clearly revealed.

Again I must bid you watch Elisha. There was now a little pause. "*Then he returned, and walked in the house to and fro.*" Notice the restlessness of the man of God; he cannot be easy. The child waxes warm (blessed be God for that, but he does not live yet); so, instead of sitting down in his chair by the table, the prophet walks to and fro with restless foot, disquieted, groaning, panting, longing, and ill at ease. He could not bear to look upon the disconsolate mother, or to hear her ask, "Is the child restored?" but he continued pacing the house as if his body could not rest because his soul was not satisfied. Imitate this consecrated restlessness. When you see a boy getting somewhat affected, do not sit down, and say, "The child is very hopeful, thank God; I am perfectly satisfied." You will never win the priceless gem of a saved soul in that way; you must feel sad, restless, troubled, if you ever become a parent in the Church. Paul's expression is not to be explained in words, but you must know its meaning in your hearts; "I travail in birth again until Christ be formed in you." Oh, may the Holy Ghost give you such inward travail, such unrest, disquietude, and sacred uneasiness, until you see your hopeful scholars savingly converted!

Elisha stretched himself on the bed again, with many a prayer, and many a sigh, and much believing, and at last his desire was granted him: "*The child sneezed seven times, and the child opened his eyes.*" Any form of action would indicate life, and content the prophet. The child "sneezed", some say because he died with a disease of the head, for he said to his father, "My head! my head!" and the sneeze cleared the passages of life which had been blocked up. This we do not know. The fresh air entering afresh into the lungs might well compel a sneeze. The sound was nothing very articulate or musical, but it betokened life. This is all we should expect from young children when God gives them spiritual life. Some church-members expect a great deal more, but for my part I am satisfied if the children sneeze,—if they give any true sign of grace, however feeble or indistinct. If the dear child does but feel its lost estate, and rest upon the finished work of Jesus, though we only find out the fact by a very indistinct statement, not such as we should accept from a doctor of divinity, or expect from a grown-up person, should we not thank God, and receive the child, and nurse it for the Lord?

Then the child *opened his eyes*, and we will venture to say Elisha thought he had never seen such lovely eyes before. I know not what kind of eyes they were, the hazel or the blue, but this I know, that any eye which God helps you to open will be a beautiful eye to you. I heard a teacher talking the other day about "a fine lad" who had been saved in his class, and another spoke of "a dear girl" in her class who loved the Lord. No doubt of it; it would be a wonder if they were not "fine" and "dear" in the eyes of you who have brought them to Jesus, for to Jesus Christ they are finer and dearer still. Beloved friends, may you often gaze into opened eyes which, but for divine grace owning your teaching, would have been dark with the film of spiritual death! Then will you be favoured indeed.

Accept, dear friends, my fraternal salutations, and believe that my fervent

prayers are with you that you may be blessed, and be made a blessing.

How to Win Souls for Christ

IT is a great privilege to have to speak to so noble a band of preachers; I wish that I were more fit for the task. Silver of eloquent speech and gold of deep thought have I none; but such as I have, give I unto you.

Our object is to turn the world upside down; or, in other words, that where sin abounded grace may much more abound. We are aiming at a miracle: it is well to settle that at the commencement. Some brethren think that they ought to lower their note to the spiritual ability of the hearer; but this is a mistake. According to these brethren, you ought not to exhort a man to repent and believe unless you believe that he can, of himself, repent and believe. My reply is a confession: I command men in the name of Jesus to repent and believe the gospel, though I know they can do nothing of the kind apart from the grace of God; for I am not sent to work according to what my private reason might suggest, but according to the orders of my Lord and Master. Ours is the miraculous method which comes of the endowment of the Spirit of God, who bids His ministers perform wonders in the name of the holy child Jesus. We are sent to say to blind eyes, "See," to deaf ears, "Hear," to dead hearts, "Live," and even to Lazarus rotting in that grave, wherein, by this time, he stinketh,—"Lazarus, come forth." Dare we do this? We shall be wise to begin with the conviction that we are utterly powerless for this unless our Master has sent us, and is with us. But if He that sent us is with us, all things are possible to him that believeth. O preacher, if thou art about to stand up to see what *thou* canst do, it will be thy wisdom to sit down speedily; but if thou standest up to prove what thine almighty Lord and Master can do through thee, then infinite possibilities lie about thee! There is no bound to what God can accomplish if He works by thy heart and voice. The other Sabbath morning, before I entered the pulpit, when my dear brethren, the deacons and elders of this church, gathered about me for prayer, as they are wont to do, one of them said, "Lord, take him as a man takes a tool in his hand when he gets a firm hold of it, and then uses it to work his own will with it." That is what all workers need; that God may be the Worker by them. You are to be instruments in the hands of God; yourselves, of course, actively putting forth all your faculties and forces which the Lord has lent to you; but still never depending upon your personal power, but resting alone upon that sacred, mysterious, divine energy which worketh in us, and by us, and with us, upon the hearts and minds of men.

In what way, since the winning of souls lies here, can we hopefully expect to be endowed with the Spirit of God, and to go forth in His power? I reply, that a great deal depends upon the condition of the man himself. I am persuaded we have never laid enough stress on the work of God within our own selves in its relation to our service of God. A consecrated man may be charged with the divine energy to the full, so that everybody round about him must perceive it. They cannot tell what it is, nor whence it comes, nor, perhaps, whither it goes; but there is something about that man which is far beyond the common order of things. At another time that same person may be feeble and dull, and be conscious to himself that he is so. See! he shakes himself as at other times, but he can do no mighty deed. It is clear that Samson himself must be in a right condition, or he can win no victories. If the champion's locks be shorn, the Philistines will laugh at him; if the Lord be gone from a man, he has no power left for useful service. Dear brethren, look carefully to your own condition before God. Take care of the home farm; look well to your own flocks and

herds. Unless your walk be close with God, unless you dwell in that clear light which surrounds the throne of God, and which is only known to those who are in fellowship with the Eternal, you will go forth from your chamber, and hasten to your work, but nothing will come of it. The vessel, it is true, is but an earthen one; yet it has its place in the divine arrangement, but it will not be filled with the divine treasure unless it is a clean vessel, and unless in other respects it is a vessel fit for the Master's use. Let me show you some ways in which much must depend in soul-winning upon the man himself.

Brethren, the witnessing man, then, must himself be saved, and he should be sure of it. I do not know whether you doubt your own salvation. Perhaps I should recommend you to preach even when that is the case; since, if you are not saved yourself, you yet wish others to be. You do not doubt that you once enjoyed full assurance; and now, if you have sorrowfully to confess, "Alas ! I do not feel the full power of the gospel on my own heart," you can truly add, "Yet I know that it is true, for I have seen it save others, and I know that no other power can save *me*." Perhaps even that faltering testimony, so truly honest, might bring a tear into your opponent's eye, and make him feel sympathy for you. "I preached," said John Bunyan, "sometimes without hope, like a man in chains to men in chains, and when I heard my own fetters rattle, yet I told others that there was deliverance for them, and I bade them look to the great Deliverer." I would not have stopped Mr. Bunyan in preaching so. At the same time, it is a great thing to be able to declare from your own personal experience that the Lord hath broken the gates of brass, and cut the bars of iron in sunder. Those who hear our witness say, "Are you sure of it?" Sure of it? I am as sure of it as I am sure that I am a living man. They call this *dogmatism*. Never mind about that. A man ought to know what he is preaching about, or else let him sit down. If I had any doubt about the matters I preach from this pulpit, I should be ashamed to remain the pastor of this church; but I preach what I do know, and testify what I have seen. If I am mistaken, I am heartily and intensely mistaken; and I risk my soul and all its eternal interests upon the truth of what I preach. If the gospel which I preach does not save me, I shall never be saved, for what I proclaim to others is my own personal ground of trust. I have no private lifeboat; the ark to which I invite others holds myself and all that I have.

Brother, say what you know, and sit down. But be calm and composed while speaking of that with which you have personal acquaintance. You will never properly indulge your emotions in preaching, so as to feel at home with the people, until you are at home with your subject. When you know what you are at, you will have your mind free for earnestness. Unless you open-air preachers know the gospel from beginning to end, and know where you are in preaching it, you cannot preach with due emotion; but when you feel at home with your doctrine, stand up and be as bold, and earnest, and importunate as you please. Face the people feeling that you are going to tell them something worth hearing, about which you are quite sure, which to you is your very life. There are honest hearts in every outdoor assembly, and every indoor assembly, too, that only want to hear honest beliefs, and they will accept them, and be led to believe in the Lord Jesus Christ.

I further believe, although certain persons deny it, that the influence of fear is to be exercised over the minds of men, and that it ought to operate upon the mind of the preacher himself. "Noah, moved with fear, prepared an ark to the saving of his house." There was salvation for this world from perishing in the flood in the fears of Noah; and when a man gets to fear for others, so that his heart cries out, "They will perish, they will perish, they will sink to hell, they will be for ever banished from the presence of the Lord," and when this fear oppresses his soul, and weighs him down,

and then drives him to go out and preach with tears, oh, then he will plead with men so as to prevail! Knowing the terror of the Lord, he will persuade men. To know the terror of the Lord is the means of teaching us to *persuade*, and not to speak harshly. Some have used the terrors of the Lord to terrify; but Paul used them to persuade. Let us copy him. Say, "We have come out to tell you, men and brethren, that the world is on fire, and you must flee for your lives, and escape to the mountain, lest ye be consumed." We must give this warning with the full conviction that it is true, or else we shall be but as the boy who in foolishness cried, "Wolf!" Something of the shadow of the last tremendous day must fall upon our spirit to give the accent of conviction to our message of mercy, or we shall miss the pleader's true power. Brethren, we must tell men that there is pressing need of a Saviour, and show them that we ourselves perceive their need and feel for them, or else we are not likely to turn them to the Saviour.

Still, dear open-air preachers, and all of you Christian people here, *we have not only to be witnesses and pleaders, but we have also to be examples*. One of the most successful ways of taking wild ducks is the use of the decoy bird. The decoy duck enters the net itself, and the others follow it. We need to use more, in the Christian Church, the holy art of decoy; that is to say, our example, in ourselves coming to Christ, in ourselves living godly lives in the midst of a perverse generation, our example of joy and sorrow, our example of holy submission to the divine will in the time of trouble, our example in all manner of gracious ways, will be the means of inducing others to enter the way of life. You cannot, of course, stand up in the street, and tell of your example; but there is no street-preacher who is not known better than he thinks. Some one in that crowd may be in the secret of the speaker's private life. I once heard of an out-of-doors preacher, to whom a hearer cried out, "Ah, Jack, you dare not preach like that at your own door!" It so happened, unfortunately, that Mr. John _____ had offered to fight one of his neighbours a little while before, and therefore it was not likely that he would have done much preaching very near home. This made the interruption an awkward one. If any man's life at home is unworthy, he should go several miles away before he stands up to preach, and then, when he stands up, he should say nothing. They know us, brethren; they know far more about us than we imagine, and what they do not know they make up. At the same time, our walk and conversation should be the most powerful part of our ministry. This is what is called being *consistent*, when lips and life agree.

Next to this, it is a very great assistance to join in brotherly league with some warm-hearted Christian who knows more than we do, and will benefit us by prudent hints. God may bless us for the sake of others when He might not bless us for our own. You have heard, I daresay, the monkish story of the man who had preached, and had won many souls to Christ, and congratulated himself upon it. One night, it was revealed to him that he should have none of the honour of it at the last great day; and he asked the angel in his dream who then would have the credit of it, and the angel replied, "That deaf old man who sits on the pulpit stairs, and prays for you, was the means of the blessing." Let us be thankful for that deaf man, or, that old woman, or those poor praying friends who bring down a blessing upon us by their intercessions. The Spirit of God will bless two when He might not bless one. Abraham alone did not get one of the five cities saved, although his prayer was like a ton weight in the scale; but yonder was his nephew Lot, who was about the poorest lot that could be found. He had not more than half-an-ounce of prayer in him; but that tiny fragment turned the scale, and Zoar was preserved. Add then your odd half-ounce to the mightier weight of the pleadings of eminent saints, for they may need it.

And, first, we must work *at our preaching*. You are not getting distrustful of

the use of preaching, are you? ("No.") I hope you do not weary of it, though you certainly sometimes must weary in it. Go on with your preaching. Cobbler, stick to your last; preacher, stick to your preaching. In the great day, when the muster-roll shall be read, of all those who are converted through fine music, and church decoration, and religious exhibitions and entertainments, they will amount to the tenth part of nothing; but it will always please God by the foolishness of preaching to save them that believe. Keep to your preaching; and if you do anything beside, do not let it throw your preaching into the background. In the first place preach, and in the second place preach, and in the third place preach.

True-hearted open-air preachers will be sure to join with their preaching very much earnest *private talk*. What numbers of persons have been converted in this Tabernacle by the personal conversation of certain brothers here, whom I will not further indicate! They are all about this place while I am preaching! I recollect that a brother was speaking to me one Monday night, and suddenly he vanished before he finished the sentence which he was whispering. I never quite knew what he was going to say; but I speedily saw him in that left-hand gallery, sitting in the pew with a lady unknown to me. After the service, I said to him, "Where did you go?" and he said, "A gleam of sunlight came in at the window, and made me see a face which looked so sad that I hurried upstairs, and took my seat in the pew close to the woman of a sorrowful countenance." "Did you cheer her?" "Oh, yes! she received the Lord Jesus very readily; and just as she did so, I noticed another eager face, and I asked her to wait in the pew till after the service, and I went after the other—a young man." He prayed with both of these, and would not be satisfied until they had given their hearts to the Lord. That is the way to be on the alert. We need a body of sharp-shooters to pick out their men one by one. When we fire great guns from the pulpit, execution is done, but many are missed. We want loving spirits to go round, and deal with individual cases in the singular by pointed personal warnings and encouragements. Every open-air preacher should not only address the hundreds, but he should be ready to pounce upon the ones, and he should have others with him who have the same happy art. How much more good would come of preaching in the streets if every open-air preacher were accompanied by a batch of persons who would drive his nails home for him by personal conversation!

When preaching and private talk are not available, you *have a tract ready*, and this is often an effectual method. Some tracts would not convert a beetle: there is not enough in them to interest a fly. Get good striking tracts, or none at all. But a telling, touching gospel tract may often be the seed of eternal life; therefore, do not go out without your tracts.

What power there is also in *a letter to an individual!* Some people still have a kind of superstitious reverence for a letter; and when they get an earnest epistle from one of you reverend gentlemen, they think a great deal of it; and who knows?—a note by post may hit the man your sermon missed. Young people who are not able to preach might do much good if they would write letters to their young friends about their souls; they could speak very plainly with their pens, though they might be diffident in speaking with their tongues. Let us save men by all the means under heaven; let us prevent men going down to hell. We are not half as earnest as we ought to be. Do you not remember the young man, who, when he was dying, said to his brother, "My brother, how could you have been so indifferent to my soul as you have been?" He answered, "I have not been indifferent to your soul, for I have frequently spoken to you about it." "Oh, yes!" he said, "you spoke; but somehow, I think, if you had remembered that I was going down to hell, you would have been more earnest with me; you would have wept over me, and, as my brother, you would not have

allowed me to be lost." Let no one say this of you.

"But I hear it observed that most fellows, when they grow earnest, do such odd things, and say such strange things. Let them say strange things, and let them do strange things, if these come out of genuine earnestness. We do not want pranks and performances which are the mere sham of earnestness; but real white-heat earnestness is the want of the times, and where you see *that*, it is a pity to be too critical. You must let a great storm rage in its own way. You must let a living heart speak as it can. If you are zealous, and yet cannot speak, your earnestness will invent its own method of working out its purpose. As Hannibal is said to have melted the rocks with vinegar, so earnestness will one way or another dissolve the rocky hearts of men. May the Spirit of God rest upon you, one and all, for Jesus Christ's sake! Amen.

The Cost of Being a Soul-Winner

I WANT to say a word to you who are trying to bring souls to Jesus. You long and pray to be useful: do you know what this involves? Are you sure that you do? Prepare yourselves, then, to see and suffer many things with which you would rather be unacquainted. Experiences which would be unnecessary to you personally will become your portion if the Lord uses you for the salvation of others. An ordinary person may rest in his bed all night, but a surgeon will be called up at all hours; a farming-man may take his ease at his fireside, but if he becomes a shepherd he must be out among the lambs, and bear all weathers for them; even so doth Paul say, "Therefore I endure all things for the elect's sakes, that they may also obtain the salvation which is in Christ Jesus with eternal glory." For this cause we shall be made to undergo experiences which will surprise us.

That night, after sermon, there came into the vestry a man who was as nearly insane as he could be to be out of an asylum. His eyes seemed ready to start from his head, and he said that he should utterly have despaired if he had not heard that discourse, which had made him feel that there was one man alive who understood his feeling, and could describe his experience. I talked with him, and tried to encourage him, and asked him to come again on the Monday night, when I should have a little more time to talk with him. I saw the brother again, and I told him that I thought he was a hopeful patient, and I was glad that the word had been so suited to his case. Apparently, he put aside the comfort which I presented for his acceptance, and yet I had the consciousness upon me that the precious truth which he had heard was at work upon his mind, and that the storm of his soul would soon subside into a deep calm.

Suppose that, by some painful operation, you could have your right arm made a little longer, I do not suppose you would care to undergo the operation; but if you foresaw that, by undergoing the pain, you would be enabled to reach and save drowning men who else would sink before your eyes, I think you would willingly bear the agony, and pay a heavy fee to the surgeon to be thus qualified for the rescue of your fellows. Reckon, then, that to acquire soul-winning power you will have to go through fire and water, through doubt and despair, through mental torment and soul distress. It will not, of course, be the same with you all, nor perhaps with any two of you, but according to the work allotted you, will be your preparation. You must go into the fire if you are to pull others out of it, and you will have to dive into the floods if you are to draw others out of the water. You cannot work a fire-escape without feeling the scorch of the conflagration, nor man a lifeboat without being covered with the waves. If Joseph is to preserve his brethren alive, he must himself go down into Egypt; if Moses is to lead the people through the wilderness, he must first himself spend forty years there with his flock. Payson truly said, "If anyone asks to be made a successful minister, he knows not what he asks; and it becomes him to consider whether he can drink deeply of Christ's bitter cup and be baptized with His baptism."

How finely some people go to work when the thing needed may not be daintiness, but energy! On the other hand, how violent some are when the desired thing is tact and gentleness, and not force! This has to be learned; we must be trained to it as dogs to follow game. Here is one form of experience—The brother is elegant; he wishes to speak earnestly, but he must be elaborate, too. He has written out a nicely-prepared address, his notes are carefully arranged. Alas! he has left the

priceless document at home! What will he do? He is too gracious to give up: he will try to speak. He begins nicely, and gets through firstly. "Fair and softly, good sir." What comes next? See, he is gazing aloft for secondly. What should be said? What can be said? The good man flounders about, but he cannot swim he struggles to land, and as he rises from the flood you can hear him mentally saying, "That's my last attempt." Yet it is not so. He speaks again. He gathers confidence; he grows into an impressive speaker. By such humiliations as these the Lord prepares him to do his work efficiently. In our beginnings we are too fine to be fit, or too great to be good. We must serve an apprenticeship, and thus learn our trade. A blacklead pencil is of no use at all till it is cut; the fine cedar wood must be cut away; and then the inward metal which marks and writes will have fair play. Brethren, the knife of affliction is sharp, but salutary; you cannot delight in it, but faith may teach you to value it. Are you not willing to pass through every ordeal if by any means you may save some? If this be not your spirit, you had better keep to your farm and to your merchandise, for no man will ever win a soul who is not prepared to suffer everything within the compass of possibility for that soul's sake.

O poor souls, you that wish to find the Saviour, Jesus has died for you; and now His people live for you! We cannot offer any atoning sacrifice for you; there is no need that we should; but still we would gladly make sacrifices for your soul's sake. Did you not hear what our brother said just now in his prayer,—We would do anything, be anything, give anything, and suffer anything if we might but bring you to Christ? I assure you that many of us feel even so. Will you not care for yourselves? Shall *we* be earnest about your souls, and will you trifle them away? Be wiser, I beseech you, and may infinite wisdom at once lead you to our dear Saviour's feet. Amen.

The Soul-Winner's Reward

IN my way to this meeting, I observed upon the notice-board of the police-station a striking placard, offering a large

REWARD

To any one who can discover and bring to justice the perpetrators of a great crime. No doubt our legislators know that the hope of a huge reward is the only motive which will have power with the comrades of assassins. The common informer earns so much scorn and hate that few can be induced to stand in his place, even when piles of gold are offered. It is a poor business at best.

At the mention of the word REWARD, some will prick up their ears, and mutter "legality." Yet the reward we speak of is not of debt, but of grace; and it is enjoyed, not with the proud conceit of merit, but with the grateful delight of humility.

But, thank God, our labours are not in vain in the Lord. I believe that the most of you, who have really tried, in the power of the Holy Spirit, by Scriptural teaching and by prayer, to bring others to Jesus, have been successful. I may be speaking to a few who have not succeeded; if so, I would recommend them to look steadily over their motive, their spirit, their work, and their prayer, and then begin again. Perhaps they may get to work more wisely, more believingly, more humbly, and more in the power of the Holy Spirit. They must act as farmers do who, after a poor harvest, plough again in hope. They ought not to be dispirited, but they ought to be aroused. We should be anxious to find out the reason of failure, if there be any, and we should be ready to learn from all our fellow-labourers; but we must steadfastly set our faces, if by any means we may save some, resolving that whatever happens we will leave no stone unturned to effect the salvation of those around us. How can we bear to go out of the world without sheaves to bear with us rejoicingly? I believe that the most of us who are now assembled to pray have been successful beyond our expectations. God has blessed us, not beyond our desires, but yet beyond our hopes.

The harvest of godly service is not yet: "we do with patience wait for it;" but we have earnestings of our wage, refreshing pledges of that which is laid up in heaven for us. Partly, *this reward lies in the work itself*. Men go hunting and shooting for mere love of the sport; surely, in an infinitely higher sphere, we may hunt for men's souls for the pleasing indulgence of our benevolence. To some of us, it would be an unendurable misery to see men sink to hell, and to be making no effort for their salvation. It is a reward to us to have a vent for our inward fires. It is woe and weariness to us to be shut up from those sacred activities which aim at plucking fire-brands from the flame. We are in deep sympathy with our fellows, and feel that, in a measure, their sin is our sin, their peril our peril.

If another lose the way,
My feet also go astray;
If another downward go,
In my heart is also woe.

It is therefore a relief to set forth the gospel, that we may save ourselves from that sympathetic misery which echoes in our hearts the crash of soul-ruin. It has

reminded him of his own lost estate; it has shown him the struggles that the Spirit had in bringing him to repentance; it has reminded him of that precious moment when he first looked to Jesus; and it has strengthened him in his firm confidence that Christ will save men. When we see Jesus save another, and see that marvellous transfiguration which passes over the face of the saved one, our own faith is greatly confirmed. Sceptics and modern-thought men have little to do with converts: those who labour for conversions believe in conversions; those who behold the processes of regeneration see a miracle wrought, and are certain that "this is the finger of God." It is the most blessed exercise for a soul, it is the divinest ennobling of the heart, to spend yourself in seeking to bring another to the dear Redeemer's feet. If it ended there, you might thank God that ever He called you to a service so comforting, so strengthening, so elevating, so confirming, as that of converting others from their evil ways.

A mother feels great delight in her children, for an intense love comes with natural relationships; but there is a still deeper love connected with spiritual kinship, a love which lasts through life, and will continue in eternity, for even in heaven each servant of the Lord shall say, "Here am I, and the children whom Thou hast given me." They neither marry nor are given in marriage in the city of our God, but fatherhood and brotherhood in Christ shall still survive. Those sweet and blessed bonds which grace has formed continue for ever, and spiritual relationships are rather developed than dissolved by translation to the better land. If you are eager for real joy, such as you may think over and sleep upon, I am persuaded that no joy of growing wealthy, no joy of increasing knowledge, no joy of influence over your fellow-creatures, no joy of any other sort, can ever be compared with the rapture of saving a soul from death, and helping to restore our lost brethren to our great Father's house. Talk of ten thousand pounds reward! It is nothing at all, one might easily spend that amount; but one cannot exhaust the unutterable delights which come from the gratitude of souls converted from the error of their ways.

If I could say this as I ought to say it, it would make every Christian cry out, "Then I will labour to bring souls to the Saviour;" and it would make those of us who have brought many to Jesus instant, in season and out of season, to bring more to Him. It is a great pleasure to be doing a kindness to an earthly friend, but to be doing something distinctly for Jesus, something which will be of all things in the world most pleasing to Him, is a great delight! It is a good work to build a meeting-house, and give it outright to the cause of God, if it is done with a right and proper motive; but one living stone, built upon the sure foundation by our instrumentality, will give the Master more pleasure than if we erected a vast pile of natural stones, which might only cumber the ground. Then go, dear friends, and seek to bring your children and your neighbours, your friends and your kinsfolk, to the Saviour's feet, for nothing will give him so much pleasure as to see them turn unto Him and live. By your love to Jesus, I beseech you, become fishers of men.

The Soul-Winner's Life and Work

"The fruit of the righteous is a tree of life; and he that winneth souls is wise."—Proverbs 11:30.

IT seems to me that there is a higher joy in looking at a body of believers than that which arises from merely regarding them as saved. Not but what there is a great joy in salvation, a joy worthy to stir the angelic harps. Think of the Saviour's agony in the ransom of every one of His redeemed, think of the work of the Holy Spirit in every renewed heart, think of the love of the Father as resting upon every one of the regenerate: I could not, if I took up my parable for a month, set forth all the mass of joy that is to be seen in a multitude of believers if we only look at what God has done for them, and promised to them, and will fulfil *in* them. But there is yet a wider field of thought, and my mind has been traversing it all this day,—the thought of the capacities of service contained in a numerous band of believers, the possibilities of blessing others which lie within the bosoms of regenerate persons. We must not think so much of what we already are as to forget what the Lord may accomplish by us for others. Here are the coals of fire, but who shall describe the conflagration which they may cause?

If we whom Christ is pleased to use as His seed corn were only all scattered and sown as we ought to be, and were all to sprout and bring forth the green blade and the corn in the ear, what a harvest there would be! Again would it be fulfilled, "There shall be an handful of corn in the earth upon the top of the mountains;"—a very bad position for it,—*"the fruit thereof shall shake like Lebanon: and they of the city shall flourish like grass of the earth."* May God grant us to feel some degree of the Holy Spirit's quickening power while we talk together, not so much about what God has done for us as about what God may do *by* us, and how far we may put ourselves into a right position to be used by Him.

Let us begin at the beginning, because the second cannot be carried out without the first: without fulness of life within there cannot be an overflow of life to others. It is of no use for any of you to try to be soul-winners if you are not bearing fruit in your own lives. How can you serve the Lord with your lips if you do not serve Him with your lives? How can you preach His gospel with your tongues, when with hands, feet, and hearts you are preaching the devil's gospel, and setting up antichrist by your practical unholiness? We must first have life and bear personal fruit to the divine glory, and then out of our example will spring the conversion of others. Let us go to the fountain-head, and see how the believer's own life is essential to his being useful to others.

I. THE LIFE OF THE BELIEVER IS FULL OF SOUL-BLESSING.

This fact we shall consider by means of a few observations growing out of the text; and, first, let us remark that *the believer's outward life comes as a matter of fruit from him*. This is important to notice. "The fruit of the righteous"—that is to say, his life—is not a thing fastened upon him, but it grows out of him. It is not a garment which he puts off and on, but it is inseparable from himself. The sincere man's religion is the man himself, and not a cloak for his concealment. True godliness is the natural outgrowth of a renewed nature, not the forced growth of pious hothouse excitement. Is it not natural for a vine to bear clusters of grapes? natural for a palm

tree to bear dates? Certainly, as natural as it is for the apples of Sodom to be found on the trees of Sodom, and for noxious plants to produce poisonous berries. When God gives a new nature to His people, the life which comes out of that new nature springs spontaneously from it. The man who has a religion which is not part and parcel of himself will by-and-by discover that it is worse than useless to him. The man who wears his piety like a mask at a carnival, so that, when he gets home, he changes from a saint to a savage, from an angel to a devil, from John to Judas, from a benefactor to a bully,—such a man, I say, knows very well what formalism and hypocrisy can do for him, but he has no vestige of true religion. Fig trees do not bear figs on certain days, and thorns at other times; but they are true to their nature at all seasons.

Dear brethren, we must take care that our religion is more and more a matter of outgrowth from our souls. Many professors are hedged about with, "You must not do this, or that," and are driven onward with, "You must do this, and you must do that." But there is a doctrine, too often perverted, which is, nevertheless, a blessed truth, and ought to dwell in your hearts. "Ye are not under the law, but under grace:" hence you do not obey the will of God because you hope to earn heaven thereby, or dream of escaping from divine wrath by your own doings, but because there is a life in you which seeks after that which is holy, pure, right, and true, and cannot endure that which is evil. You are careful to maintain good works, not from either legal hopes or legal fears, but because there is a holy thing within you, born of God, which seeks, according to its nature, to do that which is pleasing to God. Look to it more and more that your religion is real, true, natural, vital,—not artificial, constrained, superficial, a thing of times, days, places, a fungus produced by excitement, a fermentation generated by meetings and stirred by oratory. We all need a religion which can live either in a wilderness or in a crowd; a religion which will show itself in every walk of life, and in every company. Give me the godliness which is seen at home, especially around the fireside, for it is never more beautiful than there; that is seen in the battle and tussle of ordinary business among scoffers and gainsayers as well as among Christian men. Show me the faith which can defy the lynx eyes of the world, and walk fearlessly where all scowl with the fierce eyes of hate, as well as where there are observers to sympathize, and friends to judge leniently. May you be filled with the life of the Spirit, and your whole conduct and conversation be the natural and blessed outgrowth of that Spirit's indwelling!

Let it, however, never be forgotten that the fruit of the righteous, though it comes from him naturally, for his new-born nature yields the sweet fruit of obedience, yet *it is always the result of grace, and the gift of God*. No truth ought to be remembered more than this, "From Me is thy fruit found." We can bring forth no fruit except as we abide in Christ. The righteous shall flourish *as a branch*, and only as a branch. How does a branch flourish? By its connection with the stem, and the consequent inflowing of the sap; and so, though the righteous man's righteous actions are his own, yet they are always produced by the grace which is imparted to him, and he never dares to take any credit for them, but he sings, "Not unto us, O Lord, not unto us, but unto Thy name give praise." If he fails, he blames himself; if he succeeds, he glorifies God. Imitate his example. Lay every fault, every weakness, every infirmity at your own door; and if you fall in any respect short of perfection,—and I am sure you do,—take all that to yourself, and do not excuse yourself; but if there be any virtue, any praise, any true desire, any real prayer, anything that is good, ascribe it all to the Spirit of God. Remember, the righteous man would not be righteous unless God had made him righteous, and the fruit of righteousness would never come from him unless the divine sap within him had produced that acceptable fruit. To God alone be all honour and glory.

Not only do some saints give comfort to others, but they also yield them spiritual nourishment. Well-trained Christians become nursing fathers and nursing mothers, strengthening the weak, and binding up the wounds of the broken-hearted. So, too, the strong, bold, generous deeds of large-hearted Christians are of great service to their fellow-Christians, and tend to raise them to a higher level. You feel refreshed by observing how they act; their patience in suffering, their courage in danger, their holy faith in God, their happy faces under trial,—all these nerve you for your own conflicts. In a thousand ways, the sanctified believer's example acts in a healing and comforting way to his brethren, and assists in raising them above anxiety and unbelief. Even as the leaves of the tree of life are for the healing of the nations, so the words and deeds of saints are medicine for a thousand maladies.

We have put into the tomb many of the saints who have fallen asleep, and among them there were some of whom I will not at this moment speak particularly, whose lives as I look back upon them are still a tree of life to me. I pray God that I may be like them. Many of you knew them, and if you will only recall their holy, devoted lives, the influence they have left behind will still be a tree of life to you. They being dead yet speak; hear ye their eloquent exhortations! Even in their ashes live their wonted fires; kindle your souls at their warmth. Their noble examples are the endowments of the church, her children are ennobled and enriched as they remember their walk of faith and labour of love. Beloved, may we every one of us be true benedictions to the churches in whose gardens we are planted! "Oh!" says one, "I am afraid I am not much like a tree, for I feel so weak and insignificant." If you have faith as a grain of mustard seed, you have the commencement of the tree beneath whose branches the birds of the air will yet find a lodging. The very birds that would have eaten the tiny seed come and find lodgment in the tree which grows out of it; and people who despise and mock at you, now that you are a young beginner, will one of these days, if God blesses you, be glad to borrow comfort from your example and experience.

II. This brings us to our second head. THE PURSUIT OF THE BELIEVER SHOULD BE SOULWINNING. For "he that winneth souls is wise. The two things are put together—the life first, the effort next: what God hath joined together, let no man put asunder.

What do we mean by that word win? We use it in *love-making*. We speak of the bridegroom who wins his bride; and sometimes there is a large expense of love, many a pleading word, and many a wooing act, ere yet the valued heart is all the suitor's own. I use this explanation because in some respects it is the very best, for souls will have to be won for Christ in this fashion, that they may be espoused unto Him. We must make love to the sinner for Christ; that is how hearts are to be won for Him. Jesus is the Bridegroom, and we must speak for Him, and tell of His beauty, as Abraham's servant, when he went to seek a wife for Isaac, acted as a wooer in his stead. Have you never read the story? Then turn to it when you get home, and see how he talked about his master, what possessions he had, and how Isaac was to be heir of it all, and so on, and then he finished his address by urging Rebecca to go with him. The question was put home to her, "Wilt thou go with this man?" So the minister's business is to commend his Master and his Master's riches, and then to say to souls, "Will you be wedded to Christ?" He who can succeed in this very delicate business is a wise man.

We use the words "to win" in reference to *making a fortune*, and we all know that the man who becomes a millionaire has to rise up early, and sit up late, and eat the bread of carefulness, and it takes a deal of toiling and saving, and I know not what besides, to amass immense wealth. We have to go in for winning souls with the same ardour and concentration of our faculties as old Astor of New York went in to build up that fortune of so many millions which he has now left behind him. It is, indeed, *a race*, and you know that, in a race, nobody wins unless he strains every muscle and sinew. "They that run in a race run all, but one receiveth the prize;" and that one is generally he who had more strength than the rest; certainly, whether he had more strength or not, he put out all he had, and we shall not win souls unless we imitate him in this.

That being taken for granted, *he is a wise man to select such a pursuit*. Young man, are you choosing an object worthy to be the great aim of your life? I do hope you will judge wisely, and select a noble ambition. If God has given you great gifts, I hope they will not be wasted on any low, sordid, or selfish design. Suppose I am now addressing one who has great talents, and has an opportunity of being what he likes, of going into Parliament, and helping to pass great measures, or of going into business, and making himself a man of importance; I hope he will weigh the claims of Jesus and immortal souls as well as other claims. Shall I addict myself to study? Shall I surrender myself to business? Shall I travel? Shall I spend my time in pleasure? Shall I become the principal fox-hunter of the county? Shall I lay out my time in promoting political and social reforms? Think them all over; but if you are a Christian man, my dear friend, nothing will equal in enjoyment, in usefulness, in honour, and in lasting recompense the giving yourself up to the winning of souls. Oh, it is grand hunting, I can tell you, and beats all the fox-hunting in the world in excitement and exhilaration! Have I not sometimes gone with a cry over hedge and ditch after some poor sinner, and kept well up with him in every twist and turn he took, till I have overtaken him by God's grace, and been in at the death, and rejoiced exceedingly when I have seen him captured by my Master? Our Lord Jesus calls His ministers fishermen, and no other fishermen have such labour, such sorrow, and such delight as we have. What a happy thing it is that you may win souls for Jesus, and may do this though you abide in your secular callings! Some of you would never win souls in pulpits; it would be a great pity if you tried, but you can win souls in the workshop, and in the laundry, in the nursery, and in the drawing-room. Our hunting grounds are everywhere: by the wayside, by the fireside, in the corner, and in the crowd. Among the common people Jesus is our theme, and among the great ones we have no other. You will be wise, my brother, if for you the one absorbing desire is that you may turn the ungodly from the error of their ways. For you there will be a crown glittering with many stars, which you shall cast at Jesus' feet in the day of His appearing.

But, mark you, he that wins souls is wise, because *he is engaged in a business which makes men wiser as thy proceed with it*. You will bungle at first, and very likely drive sinners off from Christ by your attempts to draw them to Him. I have tried to move some souls with all my might with a certain passage of Scripture, but they have taken it in an opposite light to what it was intended, and have started off in the wrong direction. It is very difficult to know how to act with bewildered enquirers. If you want some people to go forward, you must pull them backwards; if you want them to go to the right, you must insist upon their going to the left, and then they go to the right directly. You must be ready for these follies of poor human nature. I knew a poor aged Christian woman who had been a child of God fifty years, but she was in a state of melancholy and distress, from which nobody could arouse her. I called several times, and endeavoured to cheer her up, but generally when I left she was worse than

before. So, the next time I called to see her, I did not say anything to her about Christ or religion. She soon introduced those topics herself, and then I remarked that I was not going to talk to her about such holy things, for she did not know anything about them, for she was not a believer in Christ, and had been, no doubt, a hypocrite for many years. She could not stand that, and asserted, in self-defence, that the Lord above knew her better than I did, and He was her witness that she did love the Lord Jesus Christ. She scarcely forgave herself afterwards for that admission, but she could never talk to me quite so despairingly any more. True lovers of men's souls learn the art of dealing with them, and the Holy Spirit makes them expert soul-surgeons for Jesus. It is not because a man has more abilities, nor altogether because he has more grace, but the Lord makes him to love the souls of men intensely, and this imparts a secret skill, since, for the most part, the way to get sinners to Christ is to love them to Christ.

Here is a dear brother on his dying bed, he has the sweet thought that the Lord enabled him to bring many souls to Jesus, and the expectation when he comes to the gates that many spirits will come to meet him. They will throng the ascent to the New Jerusalem, and welcome the man who brought them to Jesus. They are immortal monuments to his labours. He is wise. Here is another who has spent all his time in interpreting the prophecies, so that everything he read of in the newspapers he could see in Daniel or the Revelation. He is wise, so some say, but I had rather spend my time in winning souls. I would sooner bring one sinner to Jesus Christ than unpick all the mysteries of the divine Word, for salvation is the thing we are to live for. I would to God that I understood all mysteries, yet chief of all would I proclaim the mystery of soul-saving by faith in the blood of the Lamb. It is comparatively a small matter for a minister to have been a staunch upholder of orthodoxy all his days, and to have spent himself in keeping up the hedges of his church; soul-winning is the main concern. It is a very good thing to contend earnestly for the faith once delivered to the saints; but I do not think I should like to say in my last account, "Lord, I have lived to fight the Romanists and the State Church, and to put down the various erroneous sects, but I never led a sinner to the cross." No, we will fight the good fight of faith, but the winning of souls is the greater matter, and he who attends to it is wise. Another brother has preached the truth, but he did so polish up his sermons that the gospel was hidden. Never a sermon was fit to preach, he thought, until he had written it out a dozen times to see whether every sentence would be according to the canons of Cicero and Quintillian, and then he went and delivered the gospel as a grand oration. Is that wise? Well, it takes a wise man to be a thorough orator; but it is better not to be an orator if fine speech prevents your being understood. Let eloquence be flung to the dogs rather than souls be lost. What we want is to win souls, and they are not to be won by flowery speeches. We must have the winning of souls at heart, and be red hot with zeal for their salvation; and then, however much we blunder, according to the critics, we shall be numbered among those whom the Lord calls wise.

O you souls not won to Jesus, remember that faith in Christ saves you! Trust in Him. May you be led to trust in Him, for His name's sake! Amen.

Soul-Winning Explained

"He that winneth souls is wise."—Proverbs 11:30.

THE text does not say, "He that winneth sovereigns is wise," though no doubt *he* thinks himself wise, and perhaps, in a certain grovelling sense, in these days of competition, he must be so; but such wisdom is of the earth, and ends with the earth; and there is another world where the currencies of Europe will not be accepted, nor their past possession be any sign of wealth or wisdom. Solomon, in the text before us, awards no crown for wisdom to crafty statesmen, or even to the ablest of rulers; he issues no diplomas even to philosophers, poets, or men of wit; he crowns with laurel only those who win souls. He does not declare that he who preaches is necessarily wise; and alas! there are multitudes who preach, and gain much applause and eminence, who win no souls, and who shall find it go hard with them at the last, because in all probability they have run and the Master has never sent them. Solomon does not say that he who talks about winning souls is wise, since to lay down rules for others is a very simple thing, but to carry them out one's self is far more difficult. He who actually, really, and truly turns men from the error of their ways to God, and so is made the means of saving them from going down to hell, is a wise man; and that is true of him whatever his style of soul-winning may be. He may be a Paul, deeply logical, profound in doctrine, able to command all candid judgments; and if he thus wins souls, he is wise. He may be an Apollos, grandly rhetorical, whose lofty genius soars into the very heaven of eloquence; and if he wins souls in that way, he is wise, but not otherwise. Or he may be a Cephas, rough and rugged, using uncouth metaphor and stern declamation; but, if he wins souls, he is no less wise than his polished brother or his argumentative friend, but not else. The great wisdom of soul-winners, according to the text, is proven only by their actual success in really winning souls. To their own Master they are accountable for the ways in which they go to work, not to us. Do not let us be comparing and contrasting this minister and that. Who art thou that judgest another man's servants? Wisdom is justified in all her children. Only children wrangle about incidental methods: men look at sublime results. Do these workers of many sorts and divers manners win souls? Then they are wise; and you who criticise them, being yourselves unfruitful, cannot be wise, even though you affect to be their judges. God proclaims soul-winners to be wise, dispute it who dare. This degree from the College of Heaven may surely stand them in good stead, let their fellow-mortals say what they will of them.

"He that winneth souls is wise," because he has selected a wise object. I think it was Michael Angelo who once carved certain magnificent statues in snow. They are gone; the material readily compacted by the frost as readily melted in the heat. Far wiser was he when he fashioned the enduring marble, and produced works which will last all down the ages. But even marble itself is consumed and fretted by the tooth of time; and he is wise who selects for his raw material immortal souls, whose existence shall outlast the stars. If God shall bless us to the winning of souls, our work shall remain when the wood, and hay, and stubble of earth's art and science shall have gone to the dust from which they sprang. In heaven itself, the soul-winner, blessed of God, shall have memorials of his work preserved for ever in the galleries of the skies. He has selected a wise object, for what can be wiser than to glorify God, and what, next to that, can be wiser than in the highest sense to bless our fellow-men; to snatch a soul from the gulf that yawns, to lift it up to the heaven that glorifies; to deliver an immortal from the thralldom of Satan, and to bring him into the liberty of Christ?

What more excellent than this? I say, that such an aim would commend itself to all right minds, and that angels themselves may envy us poor sons of men that we are permitted to make this our life-object, to win souls for Jesus Christ. Wisdom herself assents to the excellence of the design.

Mark ye well, my brethren, that he who is successful in soul-winning, will prove to have been a wise man in the judgment of those who see the end as well as the beginning. Even if I were utterly selfish, and had no care for anything but my own happiness, I would choose, if I might, under God, to be a soul-winner, for never did I know perfect, overflowing, unutterable happiness of the purest and most ennobling order, till I first heard of one who had sought and found a Saviour through my means. I recollect the thrill of joy which went through me! No young mother ever rejoiced so much over her first-born child, no warrior was so exultant over a hard-won victory. Oh! the joy of knowing that a sinner once at enmity has been reconciled to God, by the Holy Spirit, through the words spoken by our feeble lips. Since then, by grace given to me, the thought of which prostrates me in self-abasement, I have seen and heard of, not hundreds only, but even thousands of sinners turned from the error of their ways by the testimony of God in me. Let afflictions come, let trials be multiplied as God willeth, still this joy preponderates above all others, the joy that we are unto God a sweet savour of Christ in every place, and that as often as we preach the Word, hearts are unlocked, bosoms heave with a new life, eyes weep for sin, and their tears are wiped away as they see the great Substitute for sin, and live.

I have said enough, brethren, I trust, to make some of you desire to occupy the position of soul-winners: but before I further address myself to my text, I should like to remind you that the honour does not belong to ministers only; they may take their full share of it, but it belongs to every one of you who have devoted yourselves to Christ: such honour have all the saints. Every man here, every woman here, every child here, whose heart is right with God, may be a soul-winner. There is no man placed by God's providence where he cannot do some good. There is not a glowworm under a hedge but gives a needed light; and there is not a labouring man, a suffering woman, a servant-girl, a chimney-sweeper, or a crossing-sweeper, but has some opportunities for serving God; and what I have said of soul-winners, belongs not to the learned doctor of divinity, or to the eloquent preacher alone, but to you all who are in Christ Jesus. You can each of you, if grace enables you, be thus wise, and win the happiness of turning souls to Christ through the Holy Spirit.

I. First, LET US CONSIDER THE METAPHOR USED IN THE TEXT: "He that winneth souls is wise."

How do we win souls, then? Why, the word "win" has a better meaning far. It is used *in warfare*. Warriors win cities and provinces. Now, to win a soul, is a much more difficult thing than to win a city. Observe the earnest soul-winner at his work; how cautiously he seeks his great Captain's directions to know when to hang out the white flag to invite the heart to surrender to the sweet love of a dying Saviour; when, at the proper time, to hang out the black flag of threatening, showing that, if grace be not received, judgment will surely follow; and when to unfurl, with dread reluctance, the red flag of the terrors of God against stubborn, impenitent souls. The soul-winner has to sit down before a soul as a great captain before a walled town; to draw his lines of circumvallation, to cast up his entrenchments, and fix his batteries. He must not advance too fast, or he may overdo the fighting; he must not move too slowly, or he

may seem not to be in earnest, and may do mischief. Then he must know which gate to attack—how to plant his guns at Ear-gate, and how to discharge them; how, sometimes, to keep the batteries going, day and night, with red-hot shot, if perhaps he may make a breach in the walls; at other times, to lie by and cease firing, and then, on a sudden, to open all the batteries with terrific violence, if peradventure he may take the soul by surprise, or cast in a truth when it was not expected, to burst like a shell in the soul, and do damage to the dominions of sin. The Christian soldier must know how to advance by little and little,—to sap that prejudice, to undermine that old enmity, to blow into the air that lust, and at the last, to storm the citadel. It is his to throw the scaling ladder up, and to have his ears gladdened as he hears a clicking on the wall of the heart, telling that the scaling ladder has grasped and has gained firm hold; and then, with his sabre between his teeth, to climb up, spring on the man, slay his unbelief in the name of God, capture the city, run up the blood-red flag of the cross of Christ, and say, "The heart is won, won for Christ at last." This needs a warrior well-trained, a master in his art. After many days attack, many weeks of waiting, many an hour of storming by prayer and battering by entreaty, to carry the Malakoff of depravity, this is the work, this is the difficulty. It takes no fool to do this. God's grace must make a man wise thus to capture Mansoul, to lead its captivity captive, and open wide the heart's gates that the Prince Immanuel may come in. This is winning a soul.

Besides that, there is another meaning to the word "win" upon which I cannot expatiate here. We use the word, you know, in a softer sense than these which have been mentioned, *when we come to deal with hearts*. There are secret and mysterious ways by which those who love win the object of their affection, which are wise in their fitness to the purpose. I cannot tell you how the lover wins his fond one, but experience has probably taught you. The weapon of this warfare is not always the same, yet where that victory is won the wisdom of the means becomes clear to every eye. The weapon of love is sometimes a look, or a soft word whispered and eagerly listened to; sometimes it is a tear; but this I know, that we have, most of us in our turn, cast around another heart a chain which that other would not care to break, and which has linked us twain in a blessed captivity which has cheered our life. Yes, and that is very nearly the way in which we have to save souls. That illustration is nearer the mark than any of the others. Love is the true way of soul-winning, for when I spoke of storming the walls, and when I spoke of wrestling, those were but metaphors, but this is near the fact. We win by love. We win hearts for Jesus by love, by sympathy with their sorrow, by anxiety lest they should perish, by pleading with God for them with all our hearts that they should not be left to die unsaved, by pleading with them for God that, for their own sake, they would seek mercy and find grace. Yes, sirs, there is a spiritual wooing and winning of hearts for the Lord Jesus; and if you would learn the way, you must ask God to give you a tender heart and a sympathising soul. I believe that much of the secret of soul-winning lies in having bowels of compassion, in having spirits that can be touched with the feeling of human infirmities. Carve a preacher out of granite, and even if you give him an angel's tongue, he will convert nobody. Put him into the most fashionable pulpit, make his elocution faultless, and his matter profoundly orthodox, but so long as he bears within his bosom a hard heart he can never win a soul. Soul-saving requires a heart that beats hard against the ribs. It requires a soul full of the milk of human kindness; this is the *sine qua non* of success. This is the chief natural qualification for a soul-winner, which, under God, and blessed of Him, will accomplish wonders.

The man who takes fish must also have some art in him. Washington Irving, I think it is, tells us of some three gentlemen who had read in Izaak Walton all about

the delights of fishing. So they must needs enter upon the same amusement, and accordingly they became disciples of the gentle art. They went into New York, and bought the best rods and lines that could be purchased, and they found out the exact fly for the particular day or month, so that the fish might bite at once, and as it were fly into the basket with alacrity. They fished, and fished, and fished the live-long day; but the basket was empty. They were getting disgusted with a sport that had no sport in it, when a ragged boy came down from the hills, without shoes or stockings, and humiliated them to the last degree. He had a bit of a bough pulled off a tree, and a piece of string, and a bent pin; he put a worm on it, threw it in, and out came a fish directly, as if it were a needle drawn to a magnet. In again went the line, and out came another fish, and so on, till his basket was quite full. They asked him how he did it. Ah! he said, he could not tell them that, but it was easy enough when you had the way of it.

II. And now, brethren and sisters, you who are engaged in the Lord's work from week to week, and who seek to win men's souls to Christ, I am, in the second place, to illustrate this by telling you of **SOME OF THE WAYS BY WHICH SOULS ARE TO BE WON.**

He will succeed best, who *keeps closest to soul-saving truth*. Now, all truth is not soul-saving, though all truth may be edifying. He that keeps to the simple story of the cross, tells men over and over again that whosoever believeth in Christ is not condemned, that to be saved, nothing is wanted but a simple trust in the crucified Redeemer; he whose ministry is much made up of the glorious story of the cross, the sufferings of the dying Lamb, the mercy of God, the willingness of the great Father to receive returning prodigals; he who cries, in fact, from day to day, "Behold the Lamb of God, which taketh away the sin of the world," he is likely to be a soulwinner, especially if he adds to this much prayer for souls, much anxious desire that men may be brought to Jesus) and then in his private life seeks as much as in his public ministry to be telling out to others of the love of the dear Saviour of men.

Let me recommend to those who think they can do nothing, *the bringing of others to hear the Word*. That is a duty much neglected. I can hardly ask you to bring anybody here, but many of you attend other places which are not perhaps half filled. Fill them. Do not grumble at the small congregation, but make it larger. Take somebody with you to the very next sermon, and at once the congregation will be increased. Go up with the prayer that your minister's sermon may be blessed, and if you cannot yourselves preach, yet, by bringing others under the sound of the Word, you may be doing what is next best. This is a very common-place and simple remark, but let me press it upon you, for it is of great practical value. Many churches and chapels, which are almost empty, might soon have large audiences if those who profit by the Word would tell others about the blessing they have received, and induce them to attend the same ministry. Especially in this London of ours, where so many will not go up to the house of God, persuade your neighbours to come forth to the place of worship; look after them, make them feel that it is a wrong thing to stop at home on the Sunday from morning till night. I do not say, upbraid them, that does little good; but I do say, entice them, persuade them. Let them have your tickets for the Tabernacle, for instance, sometimes, or stand in the aisles yourself, and let them have your seat. Get them under the Word, and who knoweth what may be the result? Oh, what a blessing it would be to you if you heard that what you could not do,—for you

could scarcely speak for Christ,—was done by your pastor, by the power of the Holy Spirit, through your inducing one to come within gunshot of the gospel!

Further, let me commend to you, dear friends, *the art of button-holing acquaintances and relatives*. If you cannot preach to a hundred, preach to one. Get a hold of the man alone, and in love, quietly and prayerfully, talk to him. "One!" say you. Well, is not one enough? I know your ambition, young man; you want to preach here, to these thousands; be content, and begin with the ones. Your Master was not ashamed to sit on the well, and preach to one; and when He had finished His sermon, He had really done good to the whole city of Sychar, for that one woman became a missionary to her friends. Timidity often prevents our being useful in this direction, but we must not give way to it; it must not be tolerated that Christ should be unknown through our silence, and sinners unwarned through our negligence. We must school and train ourselves to deal personally with the unconverted. We must not excuse ourselves, but force ourselves to the irksome task till it becomes easy. This is one of the most honourable modes of soul-winning; and if it requires more than ordinary zeal and courage, so much the more reason for our resolving to master it. Beloved, we must win souls, we cannot live and see men damned; we must have them brought to Jesus. Oh! then, be up and doing, and let none around you die unwarned, unwept, uncared-for. A tract is a useful thing, but a living word is better. Your eye, and face, and voice will all help. Do not be so cowardly as to give a piece of paper where your own speech would be so much better. I charge you, attend to this, for Jesus' sake.

One thing more, *the soul-winner must be a master of the art of prayer*. You cannot bring souls to God if you go not to God yourself. You must get your battle-axe, and your weapons of war, from the armoury of sacred communion with Christ. If you are much alone with Jesus, you will catch His Spirit; you will be fired with the flame that burned in His breast, and consumed His life. You will weep with the tears that fell upon Jerusalem when He saw it perishing; and if you cannot speak so eloquently as He did, yet shall there be about what you say somewhat of the same power which in Him thrilled the hearts and awoke the consciences of men. My dear hearers, specially you members of the church, I am always so anxious lest any of you should begin to lie upon your oars, and take things easy in the matters of God's kingdom. There are some of you—I bless you, and I bless God at the remembrance of you,—who are in season, and out of season, in earnest for winning souls, and you are the truly wise; but I fear there are others whose hands are slack, who are satisfied to let me preach, but do not themselves preach; who take these seats, and occupy these pews, and hope the cause goes well, but that is all they do. Oh, do let me see you all in earnest! A great host of nearly five thousand members, what ought we not to do if we are all alive, and all in earnest? But such a host, without the spirit of enthusiasm, becomes a mere mob, an unwieldy mass, out of which mischief grows, and no good results arise. If you were all firebrands for Christ, you might set the nation on a blaze. If you were all wells of living water, how many thirsty souls might drink and be refreshed!

"Beloved, there is one question I will ask, and I have done, and that is, *Are your own souls won?* You cannot win others else. Are you yourselves saved? My hearers, every one of you, under that gallery there, and you behind here, are you yourselves saved? What if this night you should have to answer that question to another and greater than I am? What if the bony finger of the last great orator should be uplifted instead of mine? What if his unconquerable eloquence should turn those bones to stone, and glaze those eyes, and make the blood chill in your veins? Could you hope, in your last extremity, that you were saved? If not saved, how will you ever be? When will you be saved if not now? Will any time be better than now? The way to be saved is simply to trust in what the Son of man did when He became man, and

suffered punishment for all those who trust Him. For all His people, Christ was a Substitute. His people are those who trust Him. If you trust Him, He was punished for your sins; and you cannot be punished for them, for God cannot punish sin twice, first in Christ, and then in you. If you trust Jesus, who now liveth at the right hand of God, you are this moment pardoned, and you shall for ever be saved. Oh, that you would trust Him now! Perhaps it may be now or never with you. May it be now, even now, and then, trusting in Jesus, dear friends, you will have no need to hesitate when the question is asked, "Are you saved?," for you can answer, "Ay, that I am, for it is written, 'He that believeth in Him is not condemned.'" Trust Him, then, trust Him now; and then God help you to be a soul-winner, and you shall be wise, and God shall be glorified!

Soul-Saving Our One Business

"I am made all things to all men, that I might by all means save some."—1 Corinthians 9:22.

IT is a grand thing to see a man thoroughly possessed with one master-passion. Such a man is sure to be strong, and if the master-principle be excellent, he is sure to be excellent, too. The man of one object is a man indeed. Lives with many aims are like water trickling through innumerable streams, none of which are wide enough or deep enough to float the merest cockleshell of a boat; but a life with one object is like a mighty river flowing between its banks, bearing to the ocean a multitude of ships, and spreading fertility on either side. Give me a man not only with a great object in his soul, but thoroughly possessed by it, his powers all concentrated, and himself on fire with vehement zeal for his supreme object, and you have put before me one of the greatest sources of power which the world can produce. Give me a man engrossed with holy love as to his heart, and filled with some masterly celestial thought as to his brain, and such a man will be known wherever his lot may be cast, and I venture to prophesy that his name will be remembered long after the place of his sepulchre shall be forgotten.

At this time, I shall have to speak to you upon *Paul's great object in life*; he tells us it was, to "save some"; we will then look into Paul's heart, and show you a few of *the great reasons which made him think it so important that some at least should be saved*; then, thirdly, we will indicate *certain of the means which the apostle used to that end*; and all with this view, that you, my dear hearers, may seek to "save some" that you may seek this because of potent reasons which you cannot withstand, and that you may seek it with wise methods such as shall in the end succeed.

I. First, then, brethren, WHAT WAS PAUL'S GREAT OBJECT IN HIS DAILY LIFE AND MINISTRY? He says it was, *to save some*.

There are ministers of Christ present at this hour, together with City missionaries, Bible-women, Sunday-school teachers, and other workers in my Master's vineyard, and I make bold to enquire of each one of them,—Is this your object in all your Christian service? Do you above all things aim at saving souls? I am afraid that some have forgotten this grand object but, dear friends, anything short of this is unworthy to be the great end of a Christian's life. I fear there are some who preach with the view of *amusing* men; and as long as people can be gathered in crowds, and their ears can be tickled, and they can retire pleased with what they have heard, the orator is content, and folds his hands, and goes back self-satisfied. But Paul did not lay himself out to please the public, and collect the crowd. If he did not save them, he felt that it was of no avail to interest them. Unless the truth had pierced their hearts, affected their lives, and made new men of them, Paul would have gone home crying, "Who hath believed our report, and to whom is the arm of the Lord revealed?"

Paul does not even say that he tried to *moralize* men. The best promoter of morality is the gospel. When a man is saved, he becomes moral; he becomes more, he becomes holy. But to aim first at morality is altogether to miss the mark; and if we did attain it,—as we shall not,—yet we should not have attained that for which we were

sent into the world. Dr. Chalmers' experience is a very valuable one to those who think that the Christian ministry ought to preach up mere morality, for he says that in his first parish he preached morality, and saw no good whatever arising out of his exhortations. But, as soon as he began to preach Christ crucified, then there was a buzz, and a stir, and much opposition, but grace prevailed. He who wishes for perfumes must grow the flowers; he who desires to promote morality must have men saved. He who wants motion in a corpse should first seek life for it, and he who desires to see a rightly ordered life should first desire an inward renewal by the Holy Spirit. We are not to be satisfied when we have taught men their duties towards their neighbours, or even their duties towards God; this would suffice for Moses, but not for Christ. The law came by Moses, but grace and truth came by Jesus Christ. We teach men what they ought to be, but we do far more; by the power of the gospel, applied by the Holy Ghost, we make them what they ought to be by the power of God's Spirit. We put not before the blind the things that they ought to see, but we open their eyes in the name of Jesus. We tell not the captive how free he ought to be, but we open the door, and take away his fetters. We are not content to tell men what they must be, but we show them how this character can be obtained, and how Jesus Christ freely presents all that is essential to eternal life to all those who come and put their trust in Him.

What did Paul mean by saying that he desired to *save* some? What is it to be saved? Paul meant by that nothing less than *that some should be born again*; for no man is saved until he is made a new creature in Christ Jesus. The old nature cannot be saved; it is dead and corrupt; the best thing that can be done with it is to let it be crucified, and buried in the sepulchre of Christ. There must be a new nature implanted in us by the power of the Holy Ghost, or we cannot be saved. We must be as much new creations as if we had never been; we must come a second time as fresh from the hand of the Eternal God as if we had been to-day moulded by divine wisdom as Adam was in Paradise. The great Teacher's words are, "The wind bloweth where it listeth, and thou hearest the sound thereof, but canst not tell whence it cometh, and whither it goeth: so is every one that is born of the Spirit." "Except a man be born again (from above), he cannot see the kingdom of God." This, then, Paul meant, that men must be new creatures in Christ Jesus, that we may never rest till we see such a change wrought upon them. This must be the object of our teaching, and of our praying, indeed, the object of our lives, that "some" may be regenerated.

Once more, when the apostle wished that he might save some, he meant that, being regenerated, and being pardoned, *they might also be purified and made holy*, for a man is not saved while he lives in sin. Let a man say what he will, he cannot be saved from sin whilst he is the slave of it. How is a drunkard saved from drunkenness whilst he still riots as before? How can you say that the swearer is saved from blasphemy while he is still profane? Words must be used in their true meaning. Now, the great object of the Christian's work should be that some might be saved from their sins, purified, and made white, and made examples of integrity, chastity, honesty, and righteousness, as the fruit of the Spirit of God; and where this is not the case, we have laboured in vain, and spent our strength for nought.

You tell me, perhaps, that you have been kept from a great many sins, that you have learned a great many truths by coming here. So far, so good; but could I afford to live for this, merely to teach you certain truths, or keep you back from open sins? How could this content me if I knew all the while that you were still unsaved, and must, therefore, after death, be cast into the flames of hell? Nay, beloved, before the Lord, I count nothing to be worthy of your pastor's life, and soul, and energy, but the winning of you to Christ. Nothing but your salvation can ever make me feel that my

heart's desire is granted. I ask every worker here to see to this, that he never turns aside from shooting at this target, and at the centre of this target, too, namely, that he may win souls for Christ, and see them born to God, and washed in the fountain filled with blood. Let the workers' hearts ache, and yearn, and their voices cry till their throats are hoarse; but let them judge that they have accomplished nothing whatever until, at least, in some cases, men are really saved. As the fisherman longs to take the fish in his net, as the hunter pants to bear home his spoil, as the mother pines to clasp her lost child to her bosom, so do we faint for the salvation of souls; and we must have them, or we are ready to die. Save them, O Lord, save them for Christ's sake

II. THE APOSTLE HAD GREAT REASONS FOR ELECTING SUCH AN OBJECT IN LIFE.

Christian men and women, nothing but the gospel can sweep away the social evil. Vices are like vipers, and only the voice of Jesus can drive them out of the land. The gospel is the great besom with which to cleanse the filthiness of this city, and nothing else will avail. Will you not, for God's sake, whose name is every day profaned, seek to save some? If you will enlarge your thoughts, and take in all the great cities of the Continent; ay, further still, take all the idolaters of China and Hindostan, the worshippers of the false prophet and antichrist, what a mass of provocation have we here! What a smoke in Jehovah's nose must this false worship be! How He must often put His hand to the hilt of His sword as though He would say, "Ah! I will ease Me of Mine adversaries." But He bears it patiently. Let us not become indifferent to His longsuffering, but day and night let us cry unto Him, and daily let us labour for Him, if by any means we may save some for His glory's sake.

Again, dear friends, the Christian has other reasons for seeking to save some; and chiefly because of *the terrible future of impenitent souls*. That veil which hangs before me is not penetrated by every glance but he who has his eye touched with heavenly eye-salve sees through it, and what does he see? Myriads upon myriads of spirits in dread procession passing from their bodies, and passing—*whither?* Unsaved, unregenerate, unwashed in precious blood, we see them go up to the solemn bar whence in silence the sentence comes forth, and they are banished from the presence of God, banished to horrors which are not to be described nor even to be imagined. This alone is enough to cause us distress day and night. This decision of destiny has about it a terrible solemnity. But the resurrection trumpet sounds. Those spirits come forth from their prison-house. I see them returning to earth, rising from the pit to the bodies in which they lived: and now I see them stand—multitudes, multitudes, multitudes, multitudes—in the Valley of Decision. And He comes, sitting on a great white throne, with the crown upon His head, and the books before Him; and there they stand as prisoners at the bar. My vision now perceives them—how they tremble! How they quiver, like aspen leaves in the gale! Whither can they flee? Rocks cannot hide them, mountains will not open their bowels to conceal them! What shall become of them? The dread angel takes the sickle, reaps them as the reaper cuts up the tares for the oven; and as he gathers them, he casts them down where despair shall be their everlasting torment. Woe is me, my heart sinks as I see their doom, and hear the terrible cries of their too-late awaking. Save some, O Christians! By all means, save some. By yonder flames, and outer darkness, and the weeping, and the wailing, and the gnashing of teeth, seek to save some! Let this, as in the case of the apostle, be your great, your ruling object in life, that by all means you may save some.

My soul yearneth that I personally may "save some", but broader is my desire than that. I would have *every one of you*, my beloved friends, associated here in church-fellowship, to become spiritual parents of children for God. Oh, that every one of you might "save some"! Yes, my venerable brethren, you are not too old for service. Yes, my young friends, ye young men and maidens, ye are not too young to be recruits in the King's service. If the kingdom is ever to come to our Lord,—and come it will,—it never will come through a few ministers, missionaries, or evangelists preaching the gospel. It must come through every one of you preaching it,—in the shop and by the fireside, when walking abroad and when sitting in the chamber. You must all of you be always endeavouring to "save some." I would enlist you all afresh to-night, and bind anew the King's colours upon you. I would that you would fall in love with my Master over anew, and enter a second time upon the love of your espousals. There is a hymn of Cowper's which we sometimes sing,—

"Oh, for a closer walk with God!"

May we get to have a closer walk with Him; and if we do so, we shall also feel a more vehement desire to magnify Christ in the salvation of sinners.

III. But my time is almost gone, and therefore I have to mention, in the last place, THE GREAT METHODS WHICH THE APOSTLE USED.

But the great truth is the cross, the truth that "God so loved the world, that He gave His only begotten Son, that whosoever believeth in Him should not perish, but have everlasting life." Brother, keep to that. That is the bell for you to ring. Ring it, man! Ring it! Keep on ringing it. Sound forth that note upon your silver trumpet, or if you are only a ram's horn, sound it forth, and the walls of Jericho will come down. Alas, for the fineries of our "cultured" modern divines! I hear them crying out, and denouncing my old-fashioned advice. This talking about Christ crucified is said to be archaic, conventional, and antique, and not at all suitable to the refinement of this wonderful age. It is astonishing how learned we have all grown lately. We are getting so very wise, I am afraid we shall ripen into fools before long, even if we have not arrived at it already. People want "*thinking*" nowadays, so it is said; and the working-men will go where science is deified, and profound "thought" is enshrined. I have noticed that, as a general rule, wherever the new "thinking" drives out the old gospel, there are more spiders than people, but where there is the simple preaching of Jesus Christ, the place is crowded to the doors. Nothing else will crowd a meeting-house, after all, for any length of time, but the preaching of Christ crucified. But as to this matter, whether it be popular or unpopular, our mind is made up, and our foot is put down. Question we have none as to our own course. If it be foolish to preach up atonement by blood, we will be fools; and if it be madness to stick to the old truth, just as Paul delivered it, in all its simplicity, without any refinement, or improvement, we mean to stick to it, even if we be pilloried as being incapable of progressing with the age, for we are persuaded that this "foolishness of preaching" is a divine ordinance, and that the cross of Christ, which stumbles so many, and is ridiculed by so many more, is still the power of God and the wisdom of God. Yes, just the old-fashioned truth—if thou believest, thou shalt be saved,—that will we stick to, and may God send His blessing upon it according to His own eternal purpose! We do not expect this preaching to be popular, but we know that God will justify it ere long.

Meanwhile, we are not staggered because—

"The truths we love a sightless world blasphemes
As childish dotage, and delirious dreams;
The danger they discern not they deny;
Laugh at their only remedy, and die."

And then observe one other thing. *Paul went to his work always with an intense sympathy for those he dealt with, a sympathy which made him adapt himself to each ease.* If he talked to a Jew, he did not begin at once blurting out that he was the apostle of the Gentiles, but he said he was a Jew, as Jew he was. He raised no questions about nationalities or ceremonies. He wanted to tell the Jew of Him of whom Isaiah said, "He is despised and rejected of men, a Man of sorrows, and acquainted with grief," in order that he might believe in Jesus and so be saved. If he met a Gentile, the apostle of the Gentiles never showed any of the squeamishness which might have been expected to cling to him on account of his Jewish education. He ate as the Gentile ate, and drank as he did, sat with him, and talked with him; was, as it were, a Gentile with him; never raising any question about circumcision or uncircumcision, but solely wishing to tell him of Christ, who came into the world to save both Jew and Gentile, and to make them one. If Paul met with a Scythian, he spoke to him in the Barbarian tongue, and not in classic Greek. If he met a Greek, he spoke to him as he did at the Areopagus, with language that was fitted for the polished Athenian. He was all things to all men, that he might by all means save some.

If Jesus Christ were here to-day, I am sure he would not put on any of those gaudy rags in which the Puseyite delights himself. I cannot imagine our Lord Jesus Christ dressed out in that style. Why, the apostle tells our women that they are to dress themselves modestly, and I do not think Christ would have His ministers set an example of tomfoolery: but yet even in dress something may be done on the principle of our text. When Jesus Christ was here, what did He wear? To put it in plain English, He wore a smock frock. He wore the common dress of his countrymen, a garment woven from the top throughout, without seam; and I think he would have His ministers wear that costume which is most like the dress which their hearers wear in common, and so even in dress associate with their hearers, and be one among them. He would have you teachers, if you want to save your children, talk to them like children, and make yourselves children if you can. You who want to get at young peoples' hearts must try to be young. You who wish to visit the sick must sympathise with them in their sickness. Get to speak as you would like to be spoken to if you were sick. Come down to those who cannot come up to you. You cannot pull people out of the water without stooping down and getting hold of them. If you have to deal with bad characters, you must come down to them, not in their sin, but in their roughness and in their style of language, so as to get a hold of them. I pray God that we may learn the sacred art of soul-winning by adaptation. They called Mr. Whitefield's chapel at Moorfields, "The Soul-trap." Whitefield was delighted, and said he hoped it always would be a soul-trap. Oh, that all our places of worship were soul-traps, and every Christian a fisher of men, each one doing his best, as the fisherman does, by every art and artifice, to catch those he fishes for! Well may we use all means to win so great a prize as a spirit destined for eternal weal or woe. The diver plunges deep to find pearls, and we may accept any labour or hazard to win a soul. Rouse yourselves, my brethren, for this God-like work, and may the Lord bless you in it!

Instruction in Soul-Winning

"And He saith unto them, Follow Me, and I will make you fishers of men."—Matthew 4:19

THEN Christ calls us by His grace, we ought not only to remember what we are, but we ought also to *think of what He can make us*. It is "Follow Me, and I will make you." We should repent of what we have been, but rejoice in what we may be. It is not, "Follow Me, because of what you are already." It is not, "Follow Me, because you may make something of yourselves;" but, "Follow Me, because of what I will make you." Verily, I might say of each one of us as soon as we are converted, "It doth not yet appear what we shall be." It did not seem a likely thing that lowly fishermen would develop into apostles, that men so handy with the net would be quite as much at home in preaching sermons and in instructing converts. One would have said, "How can these things be? You cannot make founders of churches out of peasants of Galilee." That is exactly what Christ did; and when we are brought low in the sight of God by a sense of our own unworthiness, we may feel encouraged to follow Jesus because of what He can make us. What said the woman of a sorrowful spirit when she lifted up her song? "He raiseth up the poor out of the dust, and lifteth up the beggar from the dunghill, to set them among princes." We cannot tell what God may make of us in the new creation, since it would have been quite impossible to have foretold what He made of chaos in the old creation. Who could have imagined all the beautiful things that came forth from darkness and disorder by that one fiat, "Let there be light"? And who can tell what lovely displays of everything that is divinely fair may yet appear in a man's formerly dark life, when God's grace has said to him, "Let there be light"? O you who see in yourselves at present nothing that is desirable, come you and follow Christ for the sake of what He can make out of you! Do you not hear His sweet voice calling to you, and saying, "Follow Me, and I will make you fishers of men"?

My teaching at this time will be very simple, but I hope it will be eminently practical; for my longing is that not one of you that love the Lord may be backward in His service. What says the Song of Solomon concerning certain sheep that come up from the washing? It says, "Every one beareth twins, and there is not one barren among them." May that be so with all the members of this church, and all the Christian people who hear or read this sermon! The fact is, the day is very dark. The heavens are lowering with heavy thunder-clouds. Men little dream of what tempests may soon shake this city, and the whole social fabric of this land, even to a general breaking up of society. So dark may the night become that the stars may seem to fall like blighted fruit from the tree. The times are evil. Now, if never before, every glow-worm must show its spark. You with the tiniest farthing candle must take it from under the bushel, and set it on a candlestick. There is need of you all. Lot was a poor creature. He was a very, very wretched kind of believer; but still, he might have been a great blessing to Sodom had he but pleaded for it as he should have done. And poor, poor Christians, as I fear many are, one begins to value every truly converted soul in these evil days, and to pray that each one may glorify the Lord. I pray that every righteous man, vexed as he is with the conversation of the wicked, may be more importunate in prayer than he has ever been, and return unto his God, and get more spiritual life, that he may be a blessing to the perishing people around him. I address

you, therefore, at this time first of all upon this thought. Oh, that the Spirit of God may make each one of you feel his personal responsibility!

I. First, then, I will take it for granted that every believer here wants to be useful. If he does not, I take leave to question whether he can be a true believer in Christ. Well, then, if you want to be really useful, here is SOMETHING FOR YOU TO DO TO THAT END: "*Follow Me*, and I will make you fishers of men."

I understand this, first, in this sense: *be separate unto Christ*. These men were to leave their pursuits they were to leave their companions; they were, in fact, to quit the world, that their one business might be, in their Master's name, to be fishers of men. *We* are not called to leave our daily business, or to quit our families. That might be rather running away from the fishery than working at it in God's name but we are called most distinctly to come out from among the ungodly, and to be separate, and not to touch the unclean thing. We cannot be fishers of men if we remain among men in the same element with them. Fish will not be fishers. The sinner will not convert the sinner. The ungodly man will not convert the ungodly man; and, what is more to the point, the worldly Christian will not convert the world. If you are of the world, no doubt the world will love its own; but you cannot save the world. If you are dark, and belong to the kingdom of darkness, you cannot remove the darkness. If you march with the armies of the wicked one, you cannot defeat them. I believe that one reason why the Church of God at this present moment has so little influence over the world is because the world has so much influence over the Church. Nowadays, we hear Nonconformists pleading that they may do this, and they may do that,—things which their Puritan forefathers would rather have died at the stake than have tolerated. They plead that they may live like worldlings, and my sad answer to them, when they crave for this liberty, is, "Do it if you dare. It may not do *you* much hurt, for you are so bad already. Your cravings show how rotten your hearts are. If you have a hungering after such dog's meat, go, dogs, and eat the garbage! Worldly amusements are fit food for mere pretenders and hypocrites. If you were God's children, you would loathe the very thought of the world's evil joys, and your question would not be, 'How far may we be like the world?' but your one cry would be, 'How far can we get away from the world? How much can we come out from it?' Your temptation would be rather to become sternly severe, and ultra-Puritanical in your separation from sin, in such a time as this, than to ask, 'How can I make myself like other men, and act as they do?'"

Come, ye children of God, you must stand with your Lord outside the camp. Jesus calls you to-day, and says, "Follow Me." Was Jesus found at the theatre? Did He frequent the sports of the race-course? Was Jesus seen, think you, in any of the amusements of the Herodian court? Not He. He was "holy, harmless, undefiled, and separate from sinners." In one sense, no one mixed with sinners so completely as He did when, like a physician, He went among them healing His patients; but, in another sense, there was a gulf fixed between the men of the world and the Saviour, which He never essayed to cross, and which they could not cross to defile Him.

A second meaning of our text is very obviously this: *abide with Christ*, and then you will be made fishers of men. These disciples whom Christ called were to come and live with Him. They were every day to be associated with Him. They were to hear Him teach publicly the everlasting gospel, and in addition they were to receive choice explanations in private of the Word which He had spoken. They were to be His body-servants and His familiar friends. They were to see His miracles and hear His prayers; and, better still, they were to be with Himself, and become one with Him in

His holy labour. It was given to them to sit at the table with Him, and even to have their feet washed by Him. Many of them fulfilled that word, "Where thou dwellest, I will dwell:" they were with Him in His afflictions and persecutions. They witnessed His secret agonies, they saw His many tears, they marked the passion and the compassion of His soul, and thus, after their measure, they caught His spirit, and so they learned to be fishers of men.

A third meaning, however, must be given to this "Follow Me," and it is this: "*Obey Me*, and then you shall know what to do to save men." We must not talk about our fellowship with Christ, or our being separated from the world unto Him, unless we make Him our Master and Lord in everything. Some public teachers are not true at all points to their convictions; how can they look for a blessing? A Christian man, anxious to be useful, ought to be very particular as to every point of obedience to his Master. I have no doubt whatever that God blesses our churches even when they are very faulty, for His mercy endureth for ever. When there is a measure of error in the teaching, and a measure of mistake in the practice, He may still vouchsafe to use the ministry, for He is very gracious; but a large measure of blessing must necessarily be withheld from all teaching which is knowingly or glaringly faulty. God can set His seal upon the truth that is in it, but He cannot set His seal upon the error that is in it. Out of mistakes about Christian ordinances and other things, especially errors in heart and spirit, there may come evils which we never looked for. Such evils may even now be telling upon the present age, and may work worse mischief upon future generations.

Again, I think that there is a great lesson in my text to those who preach their own thoughts instead of preaching the thoughts of Christ. These disciples were to follow Christ that they might listen to Him, hear what He had to say, drink in His teaching, and then *go and teach what He had taught them*. Their Lord said, "What I tell you in darkness, that speak ye in light: and what ye hear in the ear, that preach ye upon the housetops." If they will be faithful reporters of Christ's message, He will make them "fishers of men." But you know the boastful method, nowadays, is this: "I am not going to preach this old, old gospel, this musty Puritan doctrine. I will sit down in my study, and burn the midnight oil, and invent a new theory; then I will come out with my brand-new thought, and blaze away with it." Many are not following Christ, but following themselves, and of them the Lord may well say, "Thou shalt see whose word shall stand, Mine or theirs:" Others are wickedly prudent, and judge that certain truths which are evidently God's Word, had better be kept back. You must not be rough, but must prophesy smooth things. To talk about the punishment of sin, to speak of eternal punishment, why, these are unfashionable doctrines. It may be that they are taught in the Word of God, but they do not suit the genius of the age; we must pare them down! Brothers in Christ, I will have no share in this. Will you? O my soul, come not thou into their secret! Certain things not taught in the Bible our enlightened age has discovered. Evolution may be clean contrary to the teaching of Genesis, but that does not matter. We are not going to be believers of Scripture, but original thinkers. This is the vainglorious ambition of the period.

I close this head of my discourse by saying that we shall not be fishers of men unless we follow Christ in one other respect; and that is, by endeavouring, in all points, to *imitate His holiness*. Holiness is the most real power that can be possessed by men or women. We may preach orthodoxy, but we must also live orthodoxy. God forbid that we should preach anything else; but it will be all in vain, unless there is a life at the back of the testimony. An unholy preacher may even render truth contemptible. In proportion as any of us draw back from a living and zealous sanctification, we shall draw back from the place of power. Our power lies in this

word, "Follow Me." Be Jesus-like. In all things endeavour to think, and speak, and act as Jesus did, and He will make you fishers of men. This will require self-denial. We must daily take up the cross. This may require willingness to give up our reputation,—readiness to be thought fools, idiots, and the like, as men are apt to call those who are keeping close to their Master. There must be the cheerful resigning of everything that looks like honour and personal glory, in order that we may be wholly Christ's, and glorify His name. We must live His life, and be ready to die His death, if need be. O brothers, sisters, if we do this, and follow Jesus, putting our feet into the footprints of His pierced feet, He will make us fishers of men! If it should so please Him that we should even die without having gathered many souls to the cross, we shall speak from our graves. In some way or other, the Lord will make a holy life to be an influential life. It is not possible that a life which can be described as a following of Christ should be an unsuccessful one in the sight of the Most High. "Follow Me," and there is an "I will" such as God can never draw back from: "Follow Me, and I will make you fishers of men."

II. But, secondly, and briefly, there is SOMETHING FOR THE LORD TO DO. When His dear servants are following Him, He says, "I will make you fishers of men," and be it never forgotten that *it is He that makes us follow Him*; so that, if the following of Him be the step to being made a fisher of men, yet this He gives us. 'Tis all of His Spirit. I have talked about catching His spirit, and abiding in Him, and obeying Him, and hearkening to Him, and copying Him; but none of these things are we capable of apart from His working them all in us. "From Me is thy fruit found," is a text which we must not for a moment forget. So, then, if we do follow Him, it is He that makes us follow Him; and so He makes us fishers of men.

Further than that, if you will follow Him, He will make you fishers of men *by distinct monitions in your heart*. There are many monitions from God's Spirit which are not noticed by Christians when they are in a callous condition; but when the heart is right with God, and living in communion with God, we feel a sacred sensitiveness, so that we do not need the Lord to shout, but His faintest whisper is heard. Nay, he need not even whisper. He will guide us with His eye. Oh, how many mulish Christians there are, who must be held in with bit and bridle, and receive a cut of the whip every now and then! But the Christian who follows his Lord shall be tenderly guided. I do not say that the Spirit of God will say to you, "Go near, and join thyself to this chariot," or that you will hear a word in your ear; but yet in your soul, as distinctly as the Spirit said to Philip, "Go near, and join thyself to this chariot," you shall hear the Lord's will. As soon as you see an individual, the thought shall cross your mind, "Go and speak to that person." Every opportunity of usefulness shall be a call to you. If you are ready, the door shall open before you, and you shall hear a voice behind you saying, "This is the way; walk ye in it." If you have the grace to run in the right way, you shall never be long without an intimation as to what the right way is. That right way shall lead you to river or sea, where you can cast your net, and be a fisher of men.

Brethren, we have no conception of what God could do by this company of believers gathered in the Tabernacle to-night. If now we were to be filled with the Holy Ghost, there are enough of us to evangelize London. There are enough here to be the means of the salvation of the world. God saveth not by many nor by few. Let us seek to be made a benediction to our fellow-creatures; and if we seek it, let us hear this directing voice, "Follow Me, and I will make you fishers of men." You men and

women that sit before me, you are by the shore of a great sea of human life swarming with the souls of men. You live in the midst of millions; but if you will follow Jesus, and be faithful to Him, and true to Him, and do what He bids you, He will make you fishers of men. Do not say, "Who shall save this city?" The weakest shall be strong enough. Gideon's barley cake shall smite the tent, and make it lie along the ground. Samson, with the jawbone, taken up from the earth where it was lying bleaching in the sun, shall smite the Philistines. Fear not, neither be dismayed. Let your responsibilities drive you closer to your Master. Let horror of prevailing sin make you look into His dear face who long ago wept over Jerusalem, and now weeps over London. Clasp Him, and never let go your hold. By the strong and mighty impulses of the divine life within you, quickened and brought to maturity by the Spirit of God, learn this lesson from your Lord's own mouth: "Follow Me, and I will make you fishers of men." You are not fit for it, but He will make you fit. You cannot do it of yourselves, but He will make you do it. You do not know how to spread nets and draw shoals of fish to shore, but He will teach you. Only follow Him, and He will make you fishers of men.

III. The last point you might work out in full for yourselves in your private meditations with much profit. We have here A FIGURE FULL OF INSTRUCTION. I will give you but two or three thoughts which you can use. "I will make you *fishers of men*." You have been fishers of fish: if you follow Me, I will make you fishers of men.

A fisherman who gets his living by it is a *diligent and persevering man*. The fishers are up at dawn. At day-break, our fishermen off the Dogger-bank are fishing, and they continue fishing till late in the afternoon. As long as hands can work, men will fish. May the Lord Jesus make us hard-working, persevering, unwearied fishers of men! "In the morning sow thy seed, and in the evening withhold not thine hand; for thou knowest not whether shall prosper, either this or that."

The fisherman is a *very laborious person*. It is not at all an easy calling. He does not sit in an armchair and catch fish. He has to go out in rough weathers. If he that regardeth the clouds will not sow, I am sure that he that regardeth the clouds will never fish. If we never do any work for Christ except when we feel up to the mark, we shall not do much. If we feel that we will not pray because we cannot pray, we shall never pray; and if we say, "I will not preach to-day because I do not feel that I could preach," we shall never preach any preaching that is worth the preaching. We must be always at it, until we wear ourselves out, throwing our whole soul into the work in all weathers, for Christ's sake.

Now, in the last place, the man whom Christ makes a fisher of men is *successful*. "But," says one, "I have always heard that Christ's ministers are to be faithful, but that they cannot be sure of being successful." Yes, I have heard that saying, and one way I know it is true, but another way I have my doubts about it. He that is faithful is, in God's way and in God's judgment, successful, more or less. For instance, here is a brother who says that he is faithful. Of course, I must believe him, yet I never heard of a sinner being saved under him. Indeed, I should think that the safest place for a person to be in if he did not want to be saved would be under this gentleman's ministry, because he does not preach anything that is likely to arouse, impress, or convince anybody. This brother is "faithful"; so he says. Well, if any person in the world said to you, "I am a fisherman, but I have never caught anything," you would wonder how he could be called a fisherman. A farmer who never grew any wheat, or any other crop,—is he a farmer? When Jesus Christ says, "Follow Me, and I

will make you fishers of men," He means that you shall really catch men, that you really shall save some; for he that never did get any fish is not a fisherman. He that never saved a sinner after years of work is not a minister of Christ. If the result of his life-work is *nil*, he made a mistake when he undertook it. Go thou with the fire of God in thy hand, and fling it among the stubble, and the stubble will burn. Be thou sure of that. Go thou and scatter the good seed; it may not all fall in fruitful places, but some of it will. Be thou sure of that. Do but shine, and some eye or other will be lightened thereby. Thou must, thou shalt succeed. But remember this is the Lord's word, "Follow Me, and I will make you fishers of men." Keep close to Jesus, and do as Jesus did, in His spirit, and He will make you fishers of men.

"Perhaps I speak to an attentive hearer who is not converted at all. Friend, I have the same thing to say to you. You also may follow Christ, and then He can use you, even you. I do not know but that He has brought you to this place that you may be saved, and that in after years He may make you speak for His name and glory. Remember how He called Saul of Tarsus, and made him the apostle of the Gentiles. Reclaimed poachers make the best game-keepers; and saved sinners make the ablest preachers. Oh, that you would run away from your old master to-night, without giving him a minute's notice; for if you give him any notice, he will hold you. Hasten to Jesus, and say, "Here is a poor runaway slave! My Lord, I bear the fetters still upon my wrists. Wilt Thou set me free, and make me Thine own?" Remember, it is written, "Him that cometh to Me, I will in no wise cast out." Never runaway slave came to Christ in the middle of the night without His taking him in; and He never gave one up to his old master. If Jesus make you free, you shall be free indeed. Flee away to Jesus, then, on a sudden. May His good Spirit help you, and He will by-and-by make you a winner of others to His praise! God bless you! Amen.

Encouragement to Soul-Winners

"Brethren, if any of you do err from the truth, and one convert him; let him know, that he which converteth the sinner from the error of his way shall save a soul from death, and shall hide a multitude of sins."—James 5:19-20

JAMES is pre-eminently practical. If he were, indeed, the James who was called "The Just", I can understand how he earned the title, for that distinguishing trait in his character shows itself in his Epistle; and if he were "the Lord's brother", he did well to show so close a resemblance to his great Relative and Master, who commenced His ministry with the practical Sermon on the Mount. We ought to be very grateful that, in the Holy Scriptures, we have food for all classes of believers, and employment for all the faculties of the saints. It was meet that the contemplative should be furnished with abundant subjects for thought,—Paul has supplied them; he has given to us sound doctrine, arranged in the symmetry of exact order; he has given us deep thoughts and profound teachings; he has opened up the deep things of God. No man who is inclined to reflection and thoughtfulness will be without food so long as the Epistles of Paul are extant, for he feeds the soul with sacred manna. For those whose predominating affections and imagination incline them to more mystic themes, John has written sentences aglow with devotion, and blazing with love. We have his simple but sublime Epistles,—Epistles which, when you glance at them, seem in their wording to be fit for children, but when examined, their sense is seen to be too sublime to be fully grasped by the most advanced of men. You have from that same eagle-eyed and eagle-winged apostle the wondrous visions of the Revelation, where awe, devotion, and imagination may enlarge their flight, and find scope for the fullest exercise.

I call your attention very earnestly to three matters.

I. First, here is a *special case dealt with*.

"If any of you do err from the truth, and one convert him." While speaking of that special case, the apostle declares *a general fact*: "he which converteth the sinner from the error of his way shall save a soul from death, and shall hide a multitude of sins." When I have spoken of these two points, I mean, thirdly, to make *a particular application* of the text,—not at all intended by the apostle, but I believe abundantly justified,—an application of the text to increased effort for the conversion of children.

I should like to ask modern broad churchmen whether there is any doctrine of any sort for which it would be worth a man's while to burn or to lie in prison. I do not believe they could give me an answer, for if their latitudinarianism be correct, the martyrs were fools of the first magnitude. From what I see of their writings and their teachings, it appears to me that the modern thinkers treat the whole compass of revealed truth with entire indifference; and, though perhaps they may feel sorry that wilder spirits should go too far in free thinking, and though they had rather they would be more moderate, yet, upon the whole, so large is their liberality that they are not sure enough of anything to be able to condemn the reverse of it as a deadly error. To them black and white are terms which may be applied to the same colour, as you view it from different standpoints. Yea and nay are equally true in their esteem. Their theology shifts like the Goodwin Sands, and they regard all firmness as so much bigotry. Errors and truths are equally comprehensible within the circle of their charity. It was not in this way that the apostles regarded error. They did not prescribe large-

hearted charity towards falsehood, or hold up the errorist as a man of deep thought, whose views were "refreshingly original"; far less did they utter some wicked nonsense about the probability of there living more faith in honest doubt than in half the creeds. They did not believe in justification by doubting, as our neologians do; they set about the conversion of the erring brother; they treated him as a person who needed conversion; and viewed him as a man who, if he were not converted, would suffer the death of his soul, and be covered with a multitude of sins. They were not such easygoing people as our cultured friends of the school of "modern thought", who have learned at last that the Deity of Christ may be denied, the work of the Holy Spirit ignored, the inspiration of Scripture rejected, the atonement disbelieved, and regeneration dispensed with, and yet the man who does all this may be as good a Christian as the most devout believer! O God, deliver us from this deceitful infidelity, which, while it does damage to the erring man, and often prevents his being reclaimed, does yet more mischief to our own hearts by teaching us that truth is unimportant, and falsehood a trifle, and so destroys our allegiance to the God of truth, and makes us traitors instead of loyal subjects to the King of kings!

The point aimed at with regard to this sinner in thought and deed was his conversion,—the turning of him round, the bringing him to right thinking and to right acting. Alas I fear many professed Christians do not look upon backsliders in this light, neither do they regard them as hopeful subjects for conversion. I have known a person who has erred, hunted down like a wolf. He was wrong to some degree, but that wrong has been aggravated and dwelt upon till the man has been worried into defiance; the fault has been exaggerated into a double wrong by ferocious attacks upon it. The manhood of the man has taken sides with his error because he has been so severely handled. The man has been compelled, sinfully I admit, to take up an extreme position, and to go further into mischief, because he could not brook being denounced instead of being reasoned with. And when a man has been blameworthy in his life, it will often happen that his fault has been blazed abroad, retailed from mouth to mouth, and magnified, until the poor erring one has felt degraded, and having lost all self-respect, has given way to far more dreadful sins. The object of some professors seems to be to amputate the limb rather than to heal it. Justice has reigned instead of mercy. Away with him! He is too foul to be washed, too diseased to be restored. This is not according to the mind of Christ, nor after the model of apostolic churches.

The text gives us clear indications as to *the persons who are to aim at the conversion of erring brethren*. It says, "If any of you do err from the truth, and *one* convert him." One what? One minister? No, any one among the brethren. If the minister shall be the means of the restoration of a backslider, he is a happy man, and a good deed has been done; but there is nothing said here concerning preachers or pastors, not even a hint is given,—it is left open to any one member of the church; and the plain inference, I think, is this,—that every church-member, seeing his brother err from the truth, or err in practice, should set himself, in the power of the Holy Spirit, to this business of converting this special sinner from the error of his way. Look after strangers by all means, but neglect not your brethren. It is the business, not of certain officers appointed by the vote of the church thereunto, but of every member of the body of Jesus Christ, to seek the good of all the other members. Still, there are certain members upon whom in any one case this may be more imperative. For instance, in the case of a young believer, his father and his mother, if they be believers, are called upon by a sevenfold obligation to seek the conversion of their backsliding child. In the case of a husband, none should be so earnest for his restoration as his wife, and the same rule holds good with regard to the wife. So also if the connection be that of

friendship, he with whom you have had the most acquaintance should lie nearest to your heart; and when you perceive that he has gone aside, you should, above all others, act the shepherd towards him with kindly zeal. You are bound to do this to all your fellow-Christians, but doubly bound to do it to those over whom you possess an influence, which has been gained by former intimacy, by relationship, or by any other means. I beseech you, therefore, watch over one another in the Lord, and when ye see a brother overtaken in a fault, "ye which are spiritual, restore such an one in the spirit of meekness." Ye see your duty; do not neglect it.

Here I would say to any backsliders who are present, let this text cheer you if you have a desire to turn to God Return, ye backsliding children, for the Lord has bidden His people seek you. If He had not cared for you, He would not have spoken of our search after you; but having put it so, and made it the duty of all His people to seek those who err from the faith, there is an open door before you, and there are hundreds who sit waiting like porters at the gate to welcome you. Come back to the God whom you have forsaken; or if you never did know Him, oh, that this day His Spirit may break your hearts, and lead you to true repentance, that you may in real truth be saved! God bless you, poor backsliders! If He do not save you, a multitude of sins will be upon you, and you must die eternally. God have mercy upon you, for Christ's sake

II. We have opened up the special case, and we have now to dwell upon A GENERAL FACT.

This general fact is important, and we are bound to give it special attention, since it is prefaced with the words, "Let him know." If any one of you has been the means of bringing back a backslider, it is said, "Let him know." That is, let him think of it, be sure of it, be comforted by it, be inspirited by it. "Let him know" it, and never doubt it. Do not merely hear it, beloved fellow-labourer, but let it sink deep into your heart When an apostle inspired of the Holy Ghost says, "Let him know," I conjure you, do not let any indolence of spirit forbid your ascertaining the full weight of the truth.

But the saving of a soul from death is a far greater matter. Let us think what that death is. It is not non-existence; I do not know that I would lift a finger to save my fellow-creature from mere nonexistence. I see no great hurt in annihilation; certainly nothing that would alarm me as a punishment for sin. Just as I see no great joy in mere eternal existence if that is all that is meant by eternal life, so I discern no terror in ceasing to be; I would as soon not be as be, so far as mere colourless being or not being is concerned. But "eternal life" means in Scripture a very different thing from eternal existence; it means existing with all the faculties developed in fulness of joy; existing not as the dried herb in the hay, but as the flower in all its beauty. "To die," in Scripture, and indeed in common language, is not to cease to exist. Very wide is the difference between the two words to die and to be annihilated. To die, as to the first death, is the separation of the body from the soul; it is the resolution of our nature into its component elements; and to die the second death, is to separate the man, soul and body, from his God, who is the life and joy of our manhood. This is eternal destruction from the presence of the Lord and from the glory of His power; this is to have the palace of manhood destroyed, and turned into a desolate ruin, for the howling dragon of remorse, and the hooting owl of despair, to inherit for ever.

And it is added that, in such a case, *you will have covered a multitude of sins.* We understand this to mean that the result of the conversion of any sinner will be the covering up of all his sins by the atoning blood of Jesus. How many those sins are, in

any case, none of us can tell; but if any man be converted from the error of his way, the whole mass of his sins will be drowned in the Red Sea of Jesus' blood, and washed away for ever. Now, remember that your Saviour came to this world with two objects: He came to destroy death, and to put away sin. If you convert a sinner from the error of his way, you are made like to Him in both these works; after your manner, in the power of the Spirit of God, you overcome death, by snatching a soul from the second death, and you also put away sin from the sight of God by hiding a multitude of sins beneath the propitiation of the Lord Jesus Christ.

And, dear brethren, let us recollect that the saving of souls from death honours Jesus, for there is no saving souls except through His blood. As for you and for me, what can we do in saving a soul from death? Of ourselves nothing, any more than that pen which lies upon the table could write *The Pilgrim's Progress*; yet let a Bunyan grasp the pen, and the matchless work is written. So you and I can do nothing to convert souls till God's eternal Spirit takes us in hand; but then He can do wonders by us, and get to Himself glory by us, while it shall be joy enough for us to know that Jesus is honoured, and the Spirit magnified. Nobody talks of Homer's pen, no one has encased it in gold, or published its illustrious achievements; nor do we wish for honour among men: it will be enough for us to have been the pen in the Saviour's hand with which He has written the covenant of His grace upon the fleshy tablets of human hearts. This is golden wages for a man who really loves his Master; Jesus is glorified, sinners are saved.

And it does not say anything about the person who is the means of this work. It is not said, "If a minister shall convert a man, or if some noted eloquent divine shall have wrought it." If this deed shall be performed by the least babe in our Israel, if a little child shall tell the tale of Jesus to its father, if a servant girl shall drop a tract where some one poor soul shall find it and receive salvation, if the humblest preacher at the street corner shall have spoken to the thief or to the harlot, and such shall be saved; let him know that he that turneth any sinner from the error of his way, whoever he may be, hath saved a soul from death, and covered a multitude of sins.

III. And, now, let us turn for a few minutes only to the point which is not in the text. I want to make A PARTICULAR APPLICATION of this whole subject to the conversion of children.

Children need to be saved; children may be saved; children are to be saved by instrumentality. *Children may be saved while they are children.* He who said, "Suffer the little children to come unto Me, and forbid them not, for of such is the kingdom of heaven," never intended that His Church should say, "We will look after the children by-and-by when they have grown up to be young men and women." He intended that it should be a subject of prayer and earnest endeavour that children as children should be converted to God.

Moreover, *this gives the Church the hope of being furnished with the best of men and women.* The Church's Samuels and Solomons are made wise in their youth; David and Josiah were tender of heart when they were tender in years. Read the lives of the most eminent ministers, and you shall usually find that their Christian history began early. Though it is not absolutely needful, yet it is highly propitious to the growth of a well-developed Christian character, that its foundation should be laid on the basis of youthful piety. I do not expect to see the Churches of Jesus Christ ordinarily built up by those who have through life lived in sin, but by the bringing up

in their midst, in the fear and admonition of the Lord, young men and women who become pillars in the house of our God. If we want strong Christians, we must look to those who were Christians in their youth. Trees must be planted in the courts of the Lord while they are yet young if they are to live long and to flourish well.

I have not spoken as I should like to speak, but the theme lies very near my heart. It is one which ought to press heavily upon all our consciences; but I must leave it. God must lead your thoughts fully into it; I leave it, but not till I have asked these questions:—What have you been doing for the conversion of children, each one of you? What have you done for the conversion of your own children? Are you quite clear upon that matter? Do you ever put your arms around your boy's neck, and pray for him, and with him? Father, you will find that such an act will exercise great influence over your lad. Mother, do you ever talk to your little daughter about Christ, and Him crucified? Under God's hands, you may be a spiritual as well as a natural mother to that well-beloved child of yours. What are you doing, you who are guardians and teachers of youth? Are you clear about their souls? You week-day schoolmasters, as well as you who labour on the Sabbath, are you doing all you should that your boys and girls may be brought early to confess the Lord? I leave it with yourselves.

Will you be there without so much as a solitary ear? Never having ploughed nor sown, and therefore never having reaped? If so, every shout of every reaper might well strike a fresh pang into your heart as you remember that you did not sow, and therefore could not reap. If you do not love my Master, do not profess to do so. If He never bought you with His blood, do not lie unto Him, and come unto His table, and say that you are His servant; but if His dear wounds bought you, give yourself to Him; and if you love Him, feed His sheep and feed His lambs. He stands here unseen by my sight, but recognised by my faith, He exhibits to you the marks of the wounds upon His hands and His feet, and He says to you, "Peace be unto you! As My Father hath sent Me, even so send I you. Go ye into all the world, and preach the gospel to every creature; and this know, that he who converteth a sinner from the error of his way shall save a soul from death, and shall hide a multitude of sins." Good Master, help us to serve Thee! Amen.